Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

DIRECTORS' REPORT

To, The Members, **M/s. Ummeed Housing Finance Private Limited** 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana

The Directors of your Company have pleasure in submitting their Third Annual Report along with the audited accounts on the business and operations of **Ummeed Housing Finance Private Limited** ("the Company") for the period ended 31st March, 2018.

1. FINANCIAL RESULTS

The Company's financial performance for the year under review is given hereunder:

Particulars	For the period 1 st April 2016 to 31 st March, 2017 (In Indian	For the period 1 st April 2017 to 31 st March, 2018 (In Indian
	Rupees)	Rupees)
Net Sales / Income from operations	6,908,313	110,967,924
Other Income	12,056,851	15,668,998
Total Income	18,965,164	126,636,922
Profit/(Loss) before Interest, Depreciation & Tax	(26,005,036)	18,291,924
Less: a. Interest	16,746	13,371,194
b. Depreciation &Amortization	417,424	1,771,812
Profit before Tax	(26,439,206)	3,148,918
Less: a. Current tax	_	977,861
b. Current tax expense relating to prior years	-	eg
c. MAT credit entitlement		(977,861)
d. Deferred tax charge	266,688	(3,687,702)
Net Profit /(Loss) after Tax	(26,705,894)	6,836,620
EPS (Basic)	(2.52)	C.45
EPS (Di!uted)	(2.12)	0.34

2. BUSINESS UPDATE (STATE OF COMPANY'S AFFAIRS)

During the financial year 2017-2018, the Company has closed the year with an AUM of Rs. 1,072,313,274/- and reported a Net Profit of Rs 6,836,620/-. As of 31st March 2018 we have 8 hubs operational at Agra, Kota, Jaipur, Sikar, Chandigarh, Sonipat, Janakpuri, and Laxmi Nagar.

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3. CHANGE IN THE NATURE OF BUSINESS

During the financial year ended 2017-18, there was no change in the nature of business of the Company.

4. CHANGE IN SHARE CAPITAL OF THE COMPANY

Authorized Share Capital

The Authorized Share Capital at the beginning of Financial year was INR 42,00,00,000. During the financial year under review, the Authorized Share Capital of the Company was increased as per the following schedule:

Date of Meeting of EOGM	Share Capital increased from Amount (in INR)	Share Capital increased to Amount (in INR)
25 th May 2017	42,00,00,000	47,30,00,000
Authorized Cap	ital as on 31 st March, 2018	47,30,00,000

Paid Up Share Capital

In May 2017, The Company's Promoter / Management decided to infuse further capital into the Company by issuing equity / Preference share capital at a premium to its existing investors Lok Capital Growth Fund and Duane Park Private Limited. During the financial year under review the company has made the allotment of equity shares as per the below stated schedule:

Date of Meeting of BM	Issue and allotment of Shares	In favour of
19 th May 2017	200 Equity Shares of Rs. 10 /- each at a premium of Rs. 38.52/-	Duane Park Private Limited
19 th May 2017	3,091,309 Compulsorily Convertible Cumulative Preference Shares (Series- B CCPS) of Rs. 20 /- each at a premium of Rs. 28.52/-	Duane Park Private Limited
19 th May 2017	100 Equity Shares of Rs. 10 /- each at a premium of Rs. 38.52/-	Lok Capital Growth Fund
19 th May 2017	4328013 Compulsorily Convertible Cumulative Preference Shares (Series- B CCPS) of Rs. 20 /- each at a premium of Rs. 28.52/-	Lok Capital Growth Fund
9 th August 2017	70299 Equity Shares of Rs 10/- each at a premium of Rs 18.52/-	Harvinder Gandhi

In the Board Meeting of 27th May 2017, 52, 72,308 Compulsorily Convertible Cumulative Preference Shares of Rs. 20/- converted into equity shares at a Conversion ratio of 1:1



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5. EXTRACT OF THE ANNUAL RETURN

An extract of the Annual Return in MGT-9 for the period ended 31st March, 2018 pursuant to the provisions of Section 92(3) of the Companies Act, 2013 is attached with the Directors Report as <u>Annexure 1</u>.

6. PARTICULARS OF DIRECTORS AND KEY MANAGERIAL PERSONNEL APPOINTED OR RESIGNED DURING THE YEAR

As on 31st March, 2018, following was the composition of Board and Key Managerial Personnel are:

Sr. No.	Name	Designation
1.	Mr. Ashutosh Sharma	Managing Director
2.	Mr. Sachin Grover	Whole Time Director
3.	Mr. Anurag Bhargava	Director
4.	Mr. Vishal Mehta	Director
5.	Mr. Alok Prasad	Director
6.	Mr. Inderjit Walia	Additional Director
7.	Mr. Varun Madaan	Company Secretary (till 30 th March 2018)

i) Details of Directors Appointed/Resigned during the year

S. No.	Name	Designatio n	Appointment /Resignation	Effective date of Appointment/ resignation	Remarks
1.	Mr. Inderjit Walia	Additional Director	Appointment	23 rd March 2018	Appointed as an Additional Director

7. NUMBER OF BOARD MEETINGS & DATES ON WHICH HELD

During the period under review, 13 (Thirteen) Board meetings were held. The dates on which the meetings held during the year ended 31st March, 2018 are as follows:

- 1. 3rd May 2017
- 2. 10th May 2017
- 3. 19th May 2017
- 4. 23rd May 2017
- 5. 27th May 2017
- 6. 29th June 2017
- 7. 28th July 2017
- 8. 9th August 2017
- 9. 20th September 2017

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10. 24th November 2017 11. 7th December 2017

12. 19th December 2017

13. 23rd March 2017

Information regarding number of meetings attended by each Director during the period ended 31st March, 2018 is provided below:

S.No.	Name of the Director	Designation	No. of meetings attended
1	Mr. Ashutosh Sharma	Managing Director	13
2	Mr. Sachin Grover	Whole-Time Director	13
3	Mr. Alok Prasad	Director	4
4	Mr. Vishal Mehta	Director	12
5	Mr. Anurag Bhargava	Director	2
6	Inderjit Walia	Additional Director	0

8. DIRECTORS RESPONSIBILITY STATEMENT

In accordance with the provisions of Section 134(5), the Board confirms that:-

- (a) in the preparation of the annual accounts, the applicable accounting standards had been followed along with the proper explanation relating to the material departures;
- (b) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the Financial Year and of the loss of the company for that period;
- (c) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (d) the directors had prepared the annual accounts on a going concern basis; and
- (e) the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

9. AUDITORS

M/s S. R. Batliboi & Associates LLP, were appointed as as Statutory Auditors for a term of 5 financial years commencing from the conclusion of 2nd Annual General Meeting held on 21st August 2017 until the conclusion of Annual General Meeting of the Company for the financial year ended 2021-22, subject to ratification by the members at every Annual General Meeting.

10. AUDITORS' REPORT

There was no qualification, reservation or adverse remark made by the Statutory Auditors in their report.

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11. PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS

During the current Financial Year, the Company has made investment as per the following details and are in line with Board Approved Policy:

Current Investments	As at March 31, 2018
5,68,150.266 (31 March 2017: Nil) Units Of `100.4576 each fully Paid-Up of Birla Sun Life cash plus - Weekly Dividend - Regular Plan	5,70,75,012
12,19,309.483 (31 March 2017: Nil) Units Of `100.3477 each fully Paid-Up of ICICI Prudential Liquid Plan - Growth	12,23,54,902
Total	17,94,29,914

The Company has duly complied with all the provisions of Section 186 of the Companies Act, 2013.

Further, the Company has not given any loan or guarantee or security during the year under review.

12. DETAILS OF RELATED PARTY TRANSACTIONS

During the financial year, Company has not entered into any contract or arrangement with the related party under Section 188 of the Companies Act, 2013.

13. MATERIAL CHANGES AND COMMITMENTS

In terms of the information required under Sub-section (3) (I) of Section 134, there have been no material changes and commitments which affect the financial position of the Company during the financial year 2017-18 and the date of this Report.

14. <u>RESERVES</u>

The Directors have not transferred any amount to the general reserve account of the Company for the period ended on 31st March 2018.

15. DIVIDEND

Your directors do not recommend any dividend for the period ended on 31stMarch, 2018.



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16. TRANSFER OF UNCLAIMED DIVIDEND TO INVESTOR EDUCATION AND PROTECTION FUND

Since there was no unpaid/unclaimed Dividend declared and paid last year, the provisions of Section 125 of the Companies Act, 2013 do not apply.

17. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

As the operations of your company do not consume high levels of energy, hence no steps were needed to be taken for Conservation of Energy. There was no Technology Absorption, pursuant to Section 134(3)(m) of the Companies Act, 2013, read with rule 8(3) of the Companies (Accounts) Rules, 2014 and the Directors have nothing to report on conservation of energy and technology absorption.

Further the Company has no foreign exchange earnings and outgo. Therefore no information has been provided as required under section 134(3)(m) of the Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules, 2014.

18. RISK MANAGEMENT

Risks are events, situations or circumstances which may lead to negative consequences on the Company's businesses. Risk management is a structured approach to manage uncertainty. The company has Risk Management committee and Risk Management Polcy in place. The committee is constituted mainly to discuss credit risk, marketing and liquidity risk, operational risk, Money Laundering risk, Regulatory Compliance, concentration risk, Legal Risk, reputational risk.

19. INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO THE FINANCIAL STATEMENTS

Your Company has in place adequate internal financial controls with reference to financial statements. The internal financial control system is designed to ensure that all financial and other records are reliable for preparing financial statements, other data and for maintaining accountability of assets.

20. DETAILS OF ESTABLISHMENT OF VIGIL MECHANISM FOR DIRECTORS AND EMPLOYEES

The Company was not required to formulate vigil mechanism as the relevant provisions of the Act read with rules are not applicable to the Company.

21. CORPORATE SOCIAL RESPONSIBILITY

The provisions of Section 135 of the Act in respect of Corporate Social Responsibility are not applicable to the Company.

22. DETAILS OF SUBSIDIARY, JOINT VENTUERS OR ASSOCIATE COMPANIES

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The Company is not having any Holding/ Subsidiary/ Joint Venture/ Associate Company.

23. DEPOSITS

During the period under review, the Company has not accepted Deposit from the members or the general public within the meaning of Section 73, 74 and other relevant provisions of the Companies Act, 2013 read with rules made thereunder.

24. UPDATE ON MATERIAL ORDERS PASSED BY COURTS / REGULATORS/ TRIBUNALS

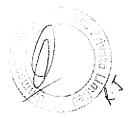
During the year the Company has not received any order passed by the Regulators or Courts or Tribunals impacting the going concern status and company's operations in future.

25. DISCLOSURE UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

The Company has in place a Policy on Prevention of Sexual Harassment at Workplace in line with the requirements of The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under this policy.

The following is the summary of sexual harassment complaints received and disposed off during the financial year under review:

No. of complaints received: 0 No. of complaints disposed off: 0



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26. DISCLOSURE PURSUANT TO NATIONAL HOUSING BANK ACT, 1987 READ WITH THE HOUSING FINANCE COMPANIES (NHB) DIRECTIONS, 2010

Since the Company is a Non Public Deposit accepting Housing Finance Company, therefore the requirement of making disclosure in pursuance to direction 10 (1) and 10 (2) of The Housing Finance Companies (NHB) Directions, 2010 is not applicable.

27. ACKNOWLEDGEMENT

Your Directors wish to place on record their sincere appreciation and acknowledge with gratitude the support and consideration extended by various statutory authorities, the bankers, shareholders, employees and society at large and look forward for their continued support & co-operation.

For and on behalf of the Board For Ummeed Housing Finance Private Limited

Ashutosh Sharma Managing Director

DIN: 02582205

Sachin Grbver Whole-Time Director DIN: 07387359

Rupul Jhanjee Company Secretary Mr. No. A29433

June 2018 Date: 1 Place: Gurgaon

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MGT-9

ANNEXURE-1 TO BOARD REPORT

EXTRACT OF ANNUAL RETURN

As on financial year ended on 31.03.2018

Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12 (1) of the Company

(Management & Administration) Rules, 2014

I. REGISTRATION & OTHER DETAILS:

1.	CIN	U65922HR2016PTC057984
2.	Registration Date	27/01/2016
3.	Name of the Company	UMMEED HOUSING FINANCE PRIVATE LIMITED
4.	Category/Sub-category of the Company	Private company limited by shares
5.	Address of the Registered office & contact details	318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon-122002, Haryana, India.
6.	Whether listed company	No
7.	Name, Address & contact details of the Registrar & Transfer Agent, if any.	N.A.

II. **PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY (**All the business activities contributing 10 % or more of the total turnover of the company shall be stated)

Sr. No,	Name and Description of main products / services	NIC Code of the Product/service	% to total turnover of the company
1.	Other financial service	649	NIL
	activities, except insurance and		
	pension funding activities		

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

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IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

Category-wise Share Holding

Category of Shareholders	No. of S	Shares held	at the be	ginning	No. of	No. of Shares held at the end of the			
endrenorders	of the year [As on 31-March-2017] Demat Physica Total % of			year[As on 31-March-2018]				Change	
	Demat	Physica 1	lotal	% of Total Share s	Demat	Physica I	Total	% of Total Share	during the year
A. Promoters				3				S	
(1) Indian			······································						
a) Individual/ HUF	1,02,50 ,000		1,02,50, 000	96.36	1,02,5 0,000		1,02,50,0	64.14	32.22
b) Central Govt.	-				0,000		00		
c) State Govt.(s)	-						-	-	-
d) Bodies Corp.	-					-	-		-
e) Banks / Fl									
f) Any other	-						-	-	
Sub-total (A) (1):-	1,02,50 ,000		1,02,50, 000	96.36	1,02,5 0,000		- 1,02,50,0 00	- 64.14	32.22
(2) Foreign									
a) NRIs - Individuals	-	-	_	-	-	-		-	
b) Other – Individuals		-	-	-	-		_	-	-
c) Bodies Corp.	-		-	-	-				
d) Banks / Fl		-						-	
e) Any Other	_								-
Sub-total (A) (2):-	-	-		-	-	-		-	-
Total shareholding of Promoter (A)= (A)(1)+(A)(2)	1,02,50 ,000		1,02,50, 000	96.36	1,02,5 0,000		1,02,50,0 00	64.14	32.22
B. Public Shareholding	-	-	-	-	-	res	-	-	-
1. Institutions	-	-	-	ter.	-	-	-	-	-
a) Mutual Funds	-	-		-					
b) Banks / Fl	-	-	-	-	-	-	-	-	_
c) Central Govt	-	•	-	-	-	-	-	-	
d) State Govt(s)	-	-	-	-	-	-	-	-	
e) Venture Capital Funds	-	-	-	-	-	-	-		-

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f) Insurance		1	1	1	r				
Companies	-	-	-	-	-	-	-	-	-
g) Flis	-	-	-	-	-	-	-	-	-
h) Foreign	-	-	-	-					
Venture Capital								_	-
Funds									
i) Others	-	-	-						
(specify)							_	_	-
FFI/BANK									
Sub-total		_	-						
(B)(1):-					_	-	-	-	-
2. Non-									
Institutions				-	-	~	-	-	-
a) Bodies Corp.	_								
					E 07 0				
i) Indian		-	-	-	5,27,2	-	5,27,27,0	33.00	33.00
ii) Overseas	100		100		7,08		8		
b) Individuals	• · · · · · · · · · · · · · · · · · · ·		100	0.00					0.00
	-	-	-	-	-	-	-		-
i) Individual	-	-	-	-	-	-	-		-
shareholders								1	
holding nominal									
share capital									
uptoRs. 1 lakh									
ii) Individual	-	3,87,309	3,87,309	3.64	-	4,57,608	4,57,608	2.86	0.78
shareholders									
holding nominal									
share capital in									
excess of Rs									
1lakh									
c) Others	-	-	-	_		-			
(specify)								_	-
Non Resident	-	-	-					_	
Indians							_	-	-
Overseas	-								
Corporate				-	-	-	-	-	-
Bodies									
Foreign									
Nationals	-	-	-	-	-	-	-	-	-
Clearing		<u> </u>	·····						
Members	-	-	-	-	-	-	-	-	-
Trusts									
		-		-	-	-	-	-	-
Foreign Bodies - D R/	-	-	-	-	-	-	-	-	
			1		1		1	1	
HUF									

Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

Sub-total	100	3,87309	387409	3.64	5,27,2	4 57 000	57.00.04		
(B)(2):-		_,	007 100	0.04		4,57,608	57,30,31	35.86	-
Total Public			······································		7,08		6		
Shareholding			-	-	-	-	-	-	-
(B)=(B)(1)+									
(B)(2)									
C. Shares held									
by Custodian			_	-	-	-	-	-	
for GDRs &									
ADRs				-					
Grand Total	102501	3,87,309	1063740	100	15522	4 57 600	4 50 00 0		
(A+B+C)	00	· / - ·) - • •	9	100	708	4,57,608	1,59,80,3 16	100	

B) Shareholding of Promoters-

SN	Shareholder's Name	Name of the year [As on 31-March- 2017]		Shareho year [As on 3	% change in sharehold			
		No. of Shares	% of total Shares of the compa ny	%of Shares Pledged / encumb ered to total shares	No. of Shares	% of total Shares of the compan y	%of Shares Pledged / encumbered to total shares	ing during the year
1	Mr. Ashutosh Sharma	1,02,50,00 0	96.36	-	1,02,50, 000	64.14	<u> </u>	-

C) Change in Promoters' Shareholding

	Sharefiolding of each promoter	beginnir	ding at the ng of the ar	sharehold	nulative ing during the year	At the en	d of the year	
			No, of Shares	% of total shares of the company	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
Mr. Ashutosh Sharma	At beginning the year	the of	10250000	96.36	10250000	64.14	10250000	64.14

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D) Shareholding Pattern of top ten Shareholders:

(Other than Directors, Promoters and Holders of GDRs and ADRs):

SN	For Each of the Top 10	of th	at the beginning e year	Cumulative Shareholding during the year		
	Shareholders	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
1	Growth Catalyst Partners LLC	100	0.00	NIL	NIL	
2	Lok Capital Growth Fund	NIL	NIL	5272508	32.99	
3	Mr Rajendra Gupta	70299	0.66	70299	0.44	
4	Mr Harvinder Gandhi	NIL	NIL	70299	0.44	
5	Duane Park Pvt Ltd	NIL	NIL	200	0.0013	

E) Shareholding of Directors and Key Managerial Personnel:

Name	Shareholding of the directors and KMP	beginning	ling at the of the year	Cumulative shareholding during the year	
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the company
Mr. Ashutosh Sharma,	At the beginning of the year	10250000	96.36	10250000	64.14
Managing Director	Increase in Shareholding during the year :	NIL	NIL	NIL	NIL
	Decrease in Shareholding during the year :	NIL	NIL	NIL	NIL
	At the end of the year	10250000	96.36	10250000	64.14
Mr. Sachin Grover. Whole- Time Director	At the beginning of the year	3,17,010	2.98	3,17,010	1.98
	Increase in Shareholding during the year	NIL	NIL	NIL	NIL

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Decrease in Shareholding during the year :	NIL	0.00	3,17,010	2.98
At the end of the year	3,17,010	2.98	3,17,010	1.98

V) INDEBTEDNESS -Indebtedness of the Company including interest outstanding/accrued but not due for payment.

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the			<u>이 같아. 여기 같아. 한지 않</u>	
beginning of the	ļ		L.	
financial year	-	-	-	
i) Principal Amount	30,000,000		-	-
ii) Interest due but not	-	_		30,000,000
paid	-	-	_	-
iii) Interest accrued but not due	13,952		-	- 13,952
Total (i+ii+iii)	30,013,952			30,013,952
Change in indebtedness				30,013,952
during the financial yeas				
 Addition 	576,450,000	-	-	576,450,000
 Reduction 	(16,632,536)		-	(16,632,536)
Net Change	559,817,464		-	
Indebtedness at the end				559,817,464
of the financial year				
i) Principal Amount	589,817,464	-		590 947 404
ii) Interest due but not				589,817,464
paid	-	-	-	_
iii) Interest accrued but				-
not due	1,127,779	•	-	1,127,779
Total (i+ii+iii)	590,945,243			590,945,243

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL-

A. Remuneration to Managing Director, Whole-time Directors and/or Manager;

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S, No,	Particulars of Remuneration	Mr. Ashutosh Sharma Managing Director	Total Amount
1	 Gross salary a. Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961 b. Value of perquisites u/s 17(2) Income-tax Act, 1961 c. Profits in lieu of salary under section 17(3) Income- tax Act, 1961 	7,799,996/-	7,799,996/-
2	Stock Option	-	
3	Sweat Equity	-	
4	Commission - as % of profit - others, specify	-	
5	Others - (PF & Superannuation)		
	Total (A)	7,799,996/-	- 7,799,996/-
	Ceiling as per the Act	NA, Company being Pr	ivate Company.

A.

Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon - 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

S. No.	Particulars of Remuneration	Mr. Sachin Grover Whole-Time Director	Total Amount
1	 Gross salary a. Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961 b. Value of perquisites u/s 17(2) Income-tax Act, 1961 c. Profits in lieu of salary under section 17(3) 	5,999,996/-	5,999,996/-
2	Income- tax Act, 1961 Stock Option		
3	Sweat Equity	-	-
4	Commission - as % of profit - others, specify	-	-
5	Others – (PF & Superannuation) Total (A)	- 5,999,996/-	- 5,999,996/-
	Ceiling as per the Act	NA, Company being a Priv	vate Company

B. Remuneration to Managing-Director, Whole-time Directors and/or Mana

B. REMUNERATION TO OTHER DIRECTORS: NA

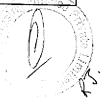
S. No.	Particulars of Remuneration	Name of	Directors	Total Ar	nount
1	Independent Directors	-	-		1
	Fee for attending board committee meetings	-	-	-	
	Commission	-		-	
	Others, please specify	·	-		
	Total (1)	_	-	-	
					- Tanking

Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

2	Other Non-Executive	-			1
	Directors			-	
	Fee for attending board committee meetings	-	-	-	
	Commission	-	-		- CR. t
	Others, please specify	-			
	Total (2)		-	-	
	Total (B)≕(1+2)	-	-		
	Total Managerial Remuneration	-	-	-	
	Overall Ceiling as per the Act	NA			

C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

S.No,	Particulars of Remuneration	COMPANY SECRETARY
1	Gross salary	
	(a) Salary as per provisions	360630
	contained in section 17(1) of the	
	Income-tax Act, 1961	
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	0
	(c) Profits in lieu of salary under	0
	section 17(3) Income-tax Act, 1961	
2	Stock Option	0
3	Sweat Equity	0
4	Commission	0
	- as % of profit	0
	Others specify	
5	Others – (PF & Superannuation)	0
	Total	360630



Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

There was no penalty, punishment, compounding of the Company, directors or any other officers in default in respect of the Companies Act, 2013.

For and on behalf of the Board For Ummeed Housing Finance Private Limited

Sachin Grover

Ashutosh Sharma Managing Director

DIN: 02582205

Sachin Grdver Whole-Time Director DIN: 07387359

Rupul Jhanjee Company Secretary Mr. No. A29433

Date: $\overline{\mathcal{F}}^{th}$ June 2018 Place: Gurgaon

S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

INDEPENDENT AUDITOR'S REPORT

To the Members of Ummeed Housing Finance Private Limited

Report on the Financial Statements

We have audited the accompanying financial statements of Ummeed Housing Finance Private Limited, which comprise the Balance Sheet as at March 31, 2018, the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with accounting principles generally accepted in India, including the Companies (Accounting Standards) Rules, 2006 (as amended) specified under section 133 of the Act, read with the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial control that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing, issued by the Institute of Chartered Accountants of India, as specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on whether the company has in place an adequate internal financial controls system over financial reporting and the effectiveness of such controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Company as at March 31, 2018, its profit, and its cash flows for the year ended on that date.

Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure 1, a statement on the matters specified in paragraphs 3 and 4 of the Order.



Ummeed Housing Finance Private Limited Independent Auditors' Report for the year ended March 31, 2018

- 2. As required by section 143 (3) of the Act, we report that:
 - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
 - (b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - (c) The Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
 - (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016;
 - (e) On the basis of written representations received from the directors as on March 31, 2018, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018, from being appointed as a director in terms of section 164 (2) of the Act;
 - (f) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
 - i. The Company does not have any pending litigations which would impact its financial position.
 - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
 - ili. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For S.R. BATLIBOI & ASSOCIATES LLP ICAI Firm's Registration Number: 101049W/E300004 Chartered Accountants

per Amit Kabra Partner Membership Number: 094533

Gurugram June 7, 2018



Ummeed Housing Finance Private Limited Independent Auditors' Report for the year ended March 31, 2018

Annexure referred to in paragraph 1 under the heading "Report on other legal and regulatory requirements" of our report of even date

Re: Ummeed Housing Finance Private Limited

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
 - (b) Fixed assets have been physically verified by the management during the year and no material discrepancies were identified on such verification.
 - (c) According to the information and explanations given by the management, there are no immovable properties included in fixed assets of the Company and accordingly the requirements under clause 3(i)(c) of the Order are not applicable to the Company.
- (ii) The Company's business does not involve inventories and, accordingly, the requirements under clause 3(ii) of the Order are not applicable to the Company and hence not commented upon.
- (iii) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Act. Accordingly, the provisions of clause 3 (iii)(a), (b) and (c) of the Order are not applicable to the Company and hence not commented upon.
- (iv) In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees, and securities given in respect of which provisions of section 185 and 186 of the Act are applicable and hence not commented upon.
- (v) The Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable.
- (vi) To the best of our knowledge and as explained, the Central Government has not specified the maintenance of cost records under section 148(1) of the Act, for the products/services of the Company.
- (vii) (a) Undisputed statutory dues including provident fund, employees' state insurance, income-tax, salestax, service tax, duty of customs, duty of excise, value added tax, cess and other statutory dues have generally been regularly deposited with the appropriate authorities though there have been slight delays in a few cases.

According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance, income-tax, service tax, sales-tax, duty of custom, duty of excise, value added tax, cess and other statutory dues were outstanding, at the year end, for a period of more than six months from the date they became payable.

- (b) According to the records of the Company, there are no dues of income-tax, sales-tax, service tax, duty of custom, duty of excise, value added tax and cess which have not been deposited on account of any dispute.
- (viii) In our opinion and according to the information and explanations given by the management, the Company has not defaulted in repayment of loans or borrowings to a financial institution or bank or government or dues to debenture holders.
- (ix) According to the information and explanations given by the management, the Company has not raised any money by way of initial public offer or further public offer, hence not commented upon.

Further, monies raised by the Company by way of term loans were applied for the purpose for which those were raised, though idle/surplus funds which were not required for immediate utilization were gainfully invested in liquid assets payable on demand.

Chartered Accountants

Ummeed Housing Finance Private Limited Independent Auditors' Report for the year ended March 31, 2018

- (x) Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, we report that no material fraud by the Company or on the Company by the officers and employees of the Company has been noticed or reported during the year.
- (xi) According to the information and explanations given by the management, the provisions of Section 197 read with Schedule V of the Act is not applicable to the Company and hence reporting under clause 3(xi) is not applicable and hence not commented upon.
- (xii) In our opinion, the Company is not a nidhi company. Therefore, the provisions of clause 3(xii) of the Order are not applicable to the Company and hence not commented upon.
- (xiii) According to the information and explanations given by the management, transactions with the related parties are in compliance with section 177 and 188 of the Act where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and on an overall examination of the balance sheet, the Company has complied with provisions of section 42 of the Companies Act, 2013 in respect of the private placement of shares during the year. According to the information and explanations given by the management, we report that the amounts raised, have been used for the purposes for which the funds were raised.
- (xv) According to the information and explanations given by the management, the Company has not entered into any non-cash transactions with directors or persons connected with him as referred to in section 192 of the Act.
- (xvi) According to the information and explanations given to us, the provisions of section 45-IA of the Reserve Bank of India Act, 1934 are not applicable to the Company.

For S. R. BATLIBOI & ASSOCIATES LLP ICAI Firm's Registration Number: 101049W/E300004 Chartered Accountants

per Amit Kabra Partner Membership Number: 094533

Gurugram June 7, 2018

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Ummeed Housing Finance Private Limited Balance Sheet as at 31 March 2018

Balance Sheet as at 31 March 2018		(Amount in INR unless otherwise state		
	Notes	As at	As at	
Equity and liabilities		March 31, 2018	March 31, 2017	
Shareholders' funds				
Share capital	6			
Reserves and surplus	3 4	360,913,680	264,544,330	
	4	317,310,366	39,279,088	
		678,224,046	303,823,418	
Non-current liabilities				
Long-term borrowings	5	437,320,311	60 C (0 0 0 0	
Long-term provisions	5 6	5,978,888	23,546,377	
		443,299,199	1,192,203	
		445,235,135	24,738,580	
Current liabilities				
Trade payables	7	2,591,045	2,147,332	
Other current liabilities	7 7	332,557,877	9,984,159	
Short-term provisions	6	2,172,962	450,621	
7 . t. t		337,321,884	12,582,112	
Total		1,458,845,129	341,144,110	
Assets				
Non-current assets				
Property, Plant and Equipment				
Tangible Assets	8.1	10 500 010		
Intangible assets	8.2	10,560,612	1,571,875	
Deferred tax assets (net)	9	1,628,791 3,687,702	1,976,409	
Loans and advances	10	1,042,129,747	140 000 045	
	10	1,058,006,852	119,686,515	
Current assets	-	1,000,000,032	123,234,799	
Current investments	12	170 400 014	50.004.040	
Cash and bank balances	12	179,429,914 170,397,273	59,304,346	
Loans and advances	10	36,019,430	150,646,688	
Other current assets	11	14,991,660	5,086,808	
		400,838,277	2,871,469	
Total	-	1,458,845,129	<u>217,909,311</u> 341,144,110	
	=	170010701120	341,144,110	

Summary of significant accounting policies The accompanying notes are an integral part of the financial statements

2.1

As per our report of even date

For S. R. BATLIBOI & ASSOCIATES LLP ICALFirm registration number : 101049W/E300004 Chartered Accountants

per Amit Kabra

Partner Membership number: 094533

Date: 7th June 2018 Place: Gurgaon





For and on behalf of the Board of Directors of Ummeet Housing Finance Private Limited

smø Sachin Grover

Ashutosh Sharma Managing Director DIN:02582205 $l \sim$

Membership number:

Date: 7th June 2018

Place: Gurgaon

068171

DIN:07387359 l Bikash Mishra Rupul Jhanjee **Financial Controller**

Director

Company Secretary Membership number: A29433

Ummeed Housing Finance Private Limited	
Statement of Profit and Loss for the year ended 31 March 2018	

Statement of Profit and Loss for the year ended 31 March 20			(Amount in INR unless otherwise stated)		
	Notes	Year ended	Year ended		
Income		March 31, 2018	March 31, 2017		
······································					
Revenue from operations	14	110,967,924	6,908,313		
Other income	15	15,668,998	12,056,851		
Total revenue (I)		126,636,922	18,965,164		
Expenses					
Employee benefit expenses	16	68.372.663	26.040.000		
Finance costs	17	16,054,666	26,048,892		
Depreciation and amortization expenses	18	1,771,812	739,261		
Other expenses	20	33,482,862	417,424		
Provisions and write-offs	19	3,806,001	17,590,229		
Total expenses (II)	10	123,488,004	608,564		
		123,408,004	45,404,370		
Profit/ (Loss) before tax (III)=(I)-(II) Tax expense:		3,148,918	(26,439,206)		
Current tax					
Deferred tax		977,861	-		
MAT Credit Entitlement		(3,687,702)	266,688		
		(977,861)	-		
^o rofit/ (Loss) after tax	•	6,836,620	(26,705,894)		
Earnings per equity share	21				
Nominal value of share Rs. 10 (March 31, 2017: Rs. 10)]	21				
Basic (Computed on the basis of total profit for the year)					
Diluted (Computed on the basis of total profit for the year)		0.45	(2.52)		
vinced (compared on the basis of total profit for the year)		0.34	(2.12)		

2.1

Summary of significant accounting policies

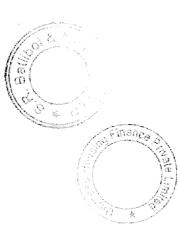
The accompanying notes are an integral part of the financial statements

As per our report of even date

For S. R. BATLIBOI & ASSOCIATES LLP ICAI Firm registration number : 101049W/E300004 Chantered Accountants

per Amit Kabra Partner Membership number: 094533

Date: 7th June 2018 Place: Gurgaon



For and on behalf of the Board of Directors of Ummeed Housing Finance Private Limited

Ashutosh Shafma Managing Director DIN:02582205

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Sachin Grove Director DIN:07387359

Bikash Mishra Financial Controller Membership number: 068171

Date: 7th June 2018 Place: Gurgaon Rupul Jhanjee Company Secretary

Membership number: A29433

Ummeed Housing Finance Private Limited Statement of Cash Flows for the year ended March 31, 2018

Statement of Cash Flows for the year ended March 31, 2018	(Amount in INR)	int in INR unless otherwise stated)	
	Year ended	Year ended	
Cash flow from operating activities	March 31, 2018	March 31, 2017	
Profit/ (Loss) before tax			
Adjustments to recently profit before touts and and a	3,148,918	(26,439,206)	
Adjustments to reconcile profit before tax to net cash flows: Expenses on employee stock option		,	
Depression and among the first	5,691,071		
Depreciation and amortization	1,771,812	417,424	
Interest Income	(7,995,184)	(10,645,501)	
Income from mutual funds	(888,676)	(1,404,346)	
Dividend income on mutual funds	(6,785,138)	(1,101,040)	
Interest On term loans from banks/ FI's	13,363,296	16,746	
Interest on income tax refund		(7,004)	
Operating Loss before working capital changes			
Movements in working capital	8,306,099	(38,061,887)	
Increase / (decrease) in trade payables			
Increase / (decrease) in provisions	443,713	1,876,353	
	5,531,165	1,642,826	
Increase / (decrease) in other current liabilities	175,402,405	3,091,798	
Decrease / (Increase) in loans and advances	(953,375,854)	(124,385,386)	
Decrease / (increase) in other current assets	(8,086,114)	(2,499,149)	
Cash generated from / (used in) operations	(771,778,586)	(158,335,445)	
Direct taxes paid (net of refunds)		(100,000,110)	
Net cash flow used in operating activities (A)	(771,778,586)	(158,335,445)	
Cash flows from investing activities			
Interest income received	4.039.000		
Income from mutual funds	4,938,968	10,635,757	
Dividend income on mutual funds	888,676	711,922	
Purchase of property, plant and equipment	5,758,918	-	
Purchase of current investments	(10,412,931)	(3,965,708)	
Sale proceeds from current investments	(905,700,000)	(118,000,000)	
Net Cash (used in) / from Investing Activities (B)	786,600,652	59,388,078	
ver dash (used in) / from investing Activities (B)	(117,925,717)	(51,229,951)	
Cash Flows from Financing Activities			
Proceeds from issuance of preference share capital (including securities premium)	359,985,503	224,997,166	
Proceeds from issuance of equity share capital (including securities premium)	2,014,563		
Proceeds from Long-term barrowings	576,450,000	2,002,852	
Repayment of Long term borrowings		30,000,000	
nterest paid	(16,632,536)	-	
Share issue expense	(12,235,517)	*	
Net Cash from Financing Activities (C)	(127,125)	-	
	909,454,888	257,000,018	
Net Increase in Cash & Cash Equivalent (A+B+C)	19,750,585	47,434,622	
Cash & Cash Equivalents in the Beginning of the Year	150,646,688	103,212,066	
Cash and cash equivalents at the end of the year (refer note 13)	170,397,273	150,646,688	
Numerican address Marcola and a second s		100,040,000	

2.1

Summary of significant accounting policies The accompanying notes are an integral part of the financial statements

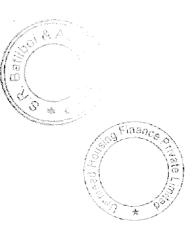
As per our report of even date

For S. R. BATLIBOI & ASSOCIATES LLP ICA)-Firm registration number : 101049W/E300004 Chartered Accountants

per Anti Kabra

Partner Membership number: 094533

Date: 7th June 2018 Place: Gurgaon



nd on behalf of the Board of Directors of For Um fedd Housing Finance Private Limited

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Ashutosh Sharma Managing Director DIN:02582205

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L, 1 Bikásh Mishra Financial Controller Membership number: 068171

DIN:07387859 Rupui Jhanjee

Sachin Grove

Director

Company Secretary Membership number: A29433

Date: 7th June 2018 Place: Gurgaon

1. Corporate information

Ummeed Housing Finance Private Limited ('the Company') is a Company domiciled in India as a private limited company. The Company was incorporated on January 27, 2016. The Company is registered with National Housing Bank (NHB) and is engaged in the long term financing activity in the domestic markets to provide housing finance.

The Company is mainly engaged in the business of providing housing loans.

2. Basis of preparation

The financial statements of the Company have been prepared in accordance with the generally accepted accounting principles in India (Indian GAAP). The financial statements of the Company have been prepared to comply in all material respects with the accounting standards notified under section 133 of the Companies Act 2013 ("the Act"), read together with paragraph 7 of the Companies (Accounts) Rule 2014; the Companies (Accounting Standards) Amendment Rules, 2016 and the guidelines issued by the National Housing Bank to the extent applicable. The financial statements have been prepared on an accrual basis under the historical cost convention. The accounting polices applied by the Company are consistent with those used in the previous year.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the Schedule III to the Act. The Company has ascertained its operating cycle as 12 months for the above purpose.

Summary of significant accounting policies

a. Use of Estimates

The preparation of financial statements in conformity with Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

b. Property, plant and equipment

All Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses, if any. Cost comprises the purchase price, borrowing cost if capitalization criteria are met and directly attributable cost of bringing the asset to its working condition for its intended use. Any trade discounts and rebate are deducted in arriving at the purchase price.

Gains or losses arising from de-recognition or disposal of property, plant and equipment are measured as the difference between the net disposal proceeds and the carrying amount of the assets and are recognized in the statement of profit and loss when the assets is derecognized.

c. Depreciation

Depreciation on tangible fixed assets is calculated on a Straight Line basis using the rates arrived at based on the useful lives estimated by the management. As per the requirement of Schedule II of the companies Act, 2013, the company has evaluated the useful life of fixed assets which are as per the provisions of Part C of the Schedule for calculation of depreciation. The estimated useful lives of the fixed assets are as follows:

inanca



	Useful lives (years)
Computers	3
Computer servers and networks	6
Office equipment	5

d. Intangible assets

Intangible assets are amortized on a straight line basis over the estimated useful economic life. The Company uses a rebuttable presumption that the useful life of an intangible asset will not exceed six years from the date when the asset is available for use. If persuasive evidence exists to the affect that useful life of an intangible asset exceeds six years, the Company amortizes the intangible asset over the best estimate of its useful life.

e. Impairment of Property, plant and equipment and intangible assets

The carrying amount of assets is reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the assets, net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset. In determining net selling price, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.

f. Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis except for investments in the units of unquoted mutual funds in the nature of current investments that have been valued at the net asset value declared by the mutual fund in respect of each particular scheme, in accordance with the NHB directions. Long-term investments are carried at cost. However, provision for diminution in value is made to recognise a decline other than temporary in the value of the investments.

On disposal of an investment the difference between carrying amount and net disposal proceeds are charged or credited to the statement of profit and loss.

g. Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing costs are expensed in the period they occur.

h. Retirement and other employee benefits

- i. Retirement benefit in the form of provident fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable to the provident fund. The Company recognizes contribution payable to the provident fund scheme as an expenditure, when an employee renders the related service.
- ii. Gratuity liability is a defined benefit obligation and is provided for on the basis of an actuarial valuation on projected unit credit method made at the end of each financial year. Actuarial gains and losses for defined benefit plans are recognised in full in the period in which they occur in the statement of profit and loss.



Ummeed Housing Finance Private Limited Notes to financial statements for the year ended March 31, 2018

- iii. The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the year-end. Actuarial gains/losses are immediately taken to the statement of profit and loss and are not deferred. The Company presents the leave as a current liability in the balance sheet, to the extent it does not have an unconditional right to defer its settlement for 12 months after the reporting date.
- iv. Accumulated leave, which is expected to be utilised within the next 12 months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.
- v. The Company recognizes termination benefit as a liability and an expense when the Company has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

i. Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

- i. Interest Income is recognised on a time proportion accrual basis taking into account the amount outstanding and the interest rate implicit in the underlying agreements. Income or any other charges on non-performing assets is recognised only when realised and any such income recognised before the assets became nonperforming and remaining unrealised is reversed. Income on loans assigned through direct assignment is recognised over the tenure of the assignment transaction.
- ii. Interest income on deposits with banks is recognised on a time proportion accrual basis taking into account the amount outstanding and the interest rate applicable.
- ill. Loan processing fees are recognized upfront on disbursement of loan.
- iv. Penal interest is recognized on cash basis.
- v. Dividend income is recognized when the Company's right to receive dividend is established by the reporting date.
- vi. All other income is recognised on an accrual basis.

j. Foreign Currency Translation

- i. All transactions in foreign currency are recognised at the exchange rate prevailing on the date of the transaction.
- ii. Foreign currency monetary items are reported using the exchange rate prevailing at the close of the financial year.
- iii. Exchange differences arising on the settlement of monetary items or on the restatement of Company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognised as income or expenses in the year in which they arise.





k. Income taxes

- i. Tax expense comprises current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961, enacted in India. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date. Current income tax relating to items recognised directly in equity is recognised in equity and not in the statement of profit and loss.
- ii. Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date. Deferred income tax relating to items recognised directly in equity is recognised in equity and not in the statement of profit and loss.
- iii. Deferred tax liabilities are recognised for all taxable timing differences. Deferred tax assets are recognised for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that they can be realised against future taxable profits.
- iv. The carrying amount of deferred tax assets are reviewed at each reporting date. The Company writes-down the carrying amount of deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.
- v. Minimum alternate tax (MAT) paid in a year is charged to the statement of profit and loss as current tax. The Company recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the Company will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the Company recognizes MAT credit as an asset in accordance with the Guidance Note on Accounting for Credit Available in respect of Minimum Alternative Tax under the Income-tax Act, 1961, the said asset is created by way of credit to the statement of profit and loss and shown as "MAT Credit Entitlement." The Company reviews the MAT Credit Entitlement asset at each reporting date and writes down the asset to the extent the Company does not have convincing evidence that it will pay normal tax during the specified period.

I. Provisions

A provision is recognised when the Company has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best management estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

m. Contingent liability

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

n. Cash and Cash equivalents

Cash and cash equivalents for the purpose of cash flow statement comprise cash in hand and cash at bank and short-term investments with an original maturity of three months or less.

o. Classification and provisioning for Standard Assets and Non-Performing Assets (NPAs) / Write off

Housing loans and other loans are classified as per the Housing Finance Companies (NHB) Directions, 2010 ("the NHB Directions"), into performing and non-performing assets. Further, non-performing assets are classified into sub-standard, doubtful and loss assets and provision made based on criteria stipulated by the NHB Directions. Additional provisions are made against all non-performing assets over and above the provisions stated in the NHB Directions, if in the opinion of the management higher provision is necessary.

The Company maintains standard provision to cover potential credit losses, which are inherent in any loan portfolio but not identified, In accordance with the "NHB Directions".

The Company reviews the stressed cases periodically and if it considers that recovery in such assets is not probable, then it can classify such assets as "loss assets" and write off the same in Profit and loss account.

p. Earnings per shares

The Company reports basic and diluted earnings per share in accordance with Accounting Standard 20- "Earnings per Share" notifies under section 133 of the Companies Act 2013. Basic earnings per share is computed by dividing the net profit after tax attributable to Equity shareholders outstanding during the year.

Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue equity shares were exercised or converted during the year. Diluted earnings per share is computed by dividing the net profit after tax attributable to the equity shareholders for the year by weighted average number of equity shares considered for deriving the basic EPS and weighted average number of shares that could have been issued upon conversion of all potential equity shares.

q. Shared based payments

In case of stock option plan, measurement and disclosure of the employee share-based payment plans is done in accordance with the Guidance Note on Accounting for Employee Share-based Payments, issued by the Institute of Chartered Accountants of India as applicable for equity-settled share based payments.

The cost of equity-settled transactions is measured using the intrinsic value method and recognised, together with a corresponding increase in the "Stock options outstanding account" in reserves. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The expense or credit recognised in the statement of profit and loss for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

Ummeed Housing Finance Private Limited

Notes to financial statements for the year ended March 31, 2018

(Amount In INR unless otherwise stated)

3. Share capital Authorized shares	As at March 31, 2018	As at March 31, 2017
1.63.00.000 (March 31, 2017: 1.10.00.000) equity shares of Rs. 10/- each 1.55.00.000 (March 31, 2017: 1.55.00.000) 0.001% Cumulative, Non-Participative and Compulsority Convertible Preference shares of Rs. 20/- each	163,000,000 310,000,000	110,000,000 310,000,000
Total Authorized shares capital	473,000.000	420,000,000
Issued, subscribed and fully paid-up shares 1,59,80,316 (March 31, 2017: 1,06,37,409) equity shares of Rs. 10/- each 1,00,55,526 (March 31, 2017: 79,08,512) 0.001% Cumulative, Non-Participative and Compulsonly Convertible Preference shares of Rs. 20/- each	159,803,160 201,110,520	106,374,090 158,170,240
Total issued, subscribed and fully paid-up share capital	360,913,680	264,544,330

(a) Reconciliation of the shares outstanding at the beginning and at the end of the reporting year Equity shares

	As at March 31, 2	018	As at March 31, 20	17
Al the beginning of the user	No. of Shares	Amount	No. of Shares	Amount
At the beginning of the year	10,637,409	106,374,090	10.567.010	105.670,100
Issued during the year	70,599	705,990	70.399	703.990
Conversion during the year	5,272,308	52,723,080		100,000
Outstanding at the end of the year	15,980,316	159,803,160	10,637,409	106,374,090

Preference shares

	As at March 3	1, 2018	As at March 31, 20	17
	No. of Shares	Amount	No. of Shares	Amount
At the beginning of the year	7,908,512	158,170,240	*	/inpunt
issued during the year	7,419,322	148,386,440	7,908,512	158,170,240
Conversion during the year	(5.272,308)	(105,446,160)		100.110.240
Outstanding at the end of the year	10,055,526	201,110.520	7,908,512	158,170,240

(b) Terms/ rights attached to equity shares

(b) Ferms/ rights attached to equity shares The Company has a single class of equity shares having a par value of Rs. 10 per share (previous year Rs. 10 per share). Each holder of equity share is entitled to one vote per share in proportion of the share of the paid-up capital of the Company held by the shareholder. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after discharging all liabilities of the Company. In proportion to their shareholdings.

(c) Terms of conversion/ redemption of CCPS

The Company has one class of preference shares having par value of Rs. 20 per share. During the year ended 31 March 2018, the Company Issued:

74,19,322 CCPS of Rs. 20 each fully paid-up at face value of Rs. 20 per share. CCPS carry cumulative dividend @ 0.001% p.a. The Company declares and pays dividend on the sharos in Indian Ruppe. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. CCPS holders are not entitled to vole on any resolutions placed before the Company.

Each holder of 0.001% CCPS can opt to convert its preference shares into equity share at any time, prior to the expiry of twenty years from the date of allotment i.e. May 19, 2017. If the holder does not exercise its conversion option, the Company will redeem these shares at the price determined as provided in the Shareholder's Agreement in effect at the time of redemption. This conversion price shall be the Subscription Price and shall be subject to adjustment from time to time as provided in the Shareholder's Agreement.

In the event of liquidation of the Company the holders of preference shares will have priority over equity shares in the payment of dividend and repayment of capital.

During the year ended 31 March 18, the Company converted 52,72,308 CCPS into equity shares in the ratio of 1:1.

(d) Details of shareholders holding more than 5% shares in the Company

Name of the shareholder	As at March	1 31, 2018	As at March 31, 2017	
	Number of shares	% of share holding	Number of shares	% of share holding
Equity shares of Rs. 10 each fully paid				
Ashutosh Sharma	10,250,000	64%	10.250.000	96%
Lok Capital Growth Fund	5,272,508	33%		
Preference shares of Rs. 20 each fully paid				
Lok Capital Growth Fund	4,328,013	53%	5,272,308	67%
Duane Park	5,727,513	47%	2,636,204	33%

Finance



Ummeed Housing Finance Private Limited Notes to financial statements for the year ended March 31, 2018

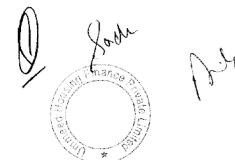
(Amount in INR unless otherwise stated)

4. Reserves and surplus	As at March 31, 2018	As at March 31, 2017
Securities premium account	Million 01, 2010	Narch 31, 2017
Balance as per the last financial statements	68.125.788	
Add: premium on Issue of CCPS and equity	265,630,709	-
Less: Share issue expenses	(127,125)	68,125,788
Closing Balance	333,629,372	
		68,125,788
Statutory reserves (Under Section 29 C of the NHB Act) [#]		
Balance as per the last financial statements		
Add: Additions / transfers during the year	1.367.324	-
Closing balance	1,367,324	A
	1,307,324	•
Employee Stock Option Outstanding		
Balance as per last financial statements		
Add: Additions on account of grants during the year		-
Less: Transferred to securities premium on account of	5,691,071	-
exercise of options	•	-
ess: Transferred to general reserve on unexercised		
pplions lapsed / cancelled	•	*
Closing balance		79.000 () () () () () () () () ()
Superior Superior	5,691,071	
Surplus/ (deficit) in the statement of profit and loss		
Balance as per last financial statements	(28,846,697)	(2.440.800)
ess: Profit for the year	6.836.620	(2,140,806)
loss: Transfer to Statutory reserves (@ 20% of profit after tax as	(1,367,324)	(26,705,894)
equired by section 29C of the NHB Act)*	(1,007,024)	-
let Surplus/ (deficit) in the statement of profit and loss	(23,377,401)	(28,845,700)
Fotal reserves and surplus		
	317,310,366	39,279,088

#Statutory reserve represents the reserve fund created under Section 29C of the National Housing Bank of India Act, 1987 (NHB Act). Under Section 29C, a Housing Finance Company is required to transfer a sum not less than twenty percent of its net profit every year as disclosed in statement of profit and loss before any dividend is declared. For this purpose any special reserve created by the Company under Section 38(1) (viii) of income tax Act 1981, is considered to be an eligible transfer. In view of the losses in previous years, no amount have been transferred to such reserve. During the current year, the Company has transferred an amount of Rs. 13,67,324 (P.Y. NIL) to special reserve in terms of Section 36(1) (viii) of the income Tax Act 1981 considered eligible for special reserve u/s 29C of NHB Act 1987.

In terms of requirement of NHB's Circular No. NHB(ND)/DRS/Pol Circular.81/2013-14 dated April 7, 2014 following information on Reserve Fund under section 29C of the NHB Act, 1987 is provided:

Particulars	As at March 31, 2018	As at March 31, 2017
a. Special Reserve u/s 29C of The National Housing Bank		Realization of the second states of the second stat
Balance at the beginning of the year		
a) Statutory Reserve u/s 29C of the National Housing Bank Act, 1987		
b) Amount of special reserve u/s 36(1)(vill) of Income Tax Act, 1961 taken into account for the purposes of Statutory Reserve under Section 29C of the NH6 Act, 1987	-	
c) Total		
Addition /Appropriation / Withdrawal during the year Add:		
a) Amount transferred u/s 29C of the NHB Act, 1987		
b) Amount of special reserve u/s 36(1)(viii) of Income Tax Act, 1981 taken into account for the purposes of Statutory Reserve under Section 29C of the NHB Act, 1987	1,367,324	
Less:		
a) Amount appropriated from the Statutory Reserve u/s 29C of the INHB Act, 1987		
b) Amount withdrawn from the Special Reserve u/s 36(1)(vili) of Income Tax Act, 1961 which has been taken into account for the purpose of provision u/s 29C of the NHB Act, 1987		
Balance at the end of the year		
a) Statutory Reserve u/s 29C of the National Housing Bank Act, 1987	-	
b) Amount of special reserve u/s 38(1)(vili) of Income Tax Act, 1961 taken into account for the purposes of Statutory Reserve under Section 29C of the NHB Act, 1987	1,367,324	
c) Totai	1,367,324	an geogram





Ummeed Housing Finance Private Limited Notes to financial statements for the year ended March 31

5. Long-term borrowings	Non-curre	Non-current portion		(Amount in INR unless otherwise stated) Current maturities	
	As at March 31, 2018	As at March 31, 2017	As at March 31, 2018	As at March 31, 2017	
Term Loans				As at March 31, 2017	
Secured					
Indian rupee loan from Banks	192,537,756		57,995,384		
Indian rupee loan from Non-Banking Finance Companies	244,782,555	23.546.377			
	244,102,000	23,340,377	94,501,769	6,453,623	
Total	437,320,311	03 546 833			
	407,020,011	23,546,377	152,497,153	6,453,623	
Nature of security					
			As at	As at	
a) Loans secured by hypothecation (exclusive charge) of port	folia lenue	······································	March 31, 2018	March 31, 2017	
b) I come pocured by impetition of the data of the dat	iono iuans		442,407,950	15,000,000	
b) Loans secured by hypothecation (exclusive charge) of port	folio loans and margin money	deposits	141,562,500	15.000.000	
b) Loans secured by hypothecation (exclusive charge) of vehi	icles		5,847,014		
Total outstanding				~	
			589,817,464	30,000,000	

Details of Term Loans from Banks and NBFCs:

Term Loans from Banks and NBFC's during the Financial Year 2017-18:

Term Loans from Banks and NBFU's during the Financial Year 2017-18: a. Secured term loans from Banks include loans from various banks and carry rate of interest in the range of 11.00% to 12.40% p.a. The loans are having tenure of 3 to 5 years from the date of issue and are repayable in monthly or quarterly instalments. These loans are secured by hypothecation (exclusive charge) of the portfolio loans given by the Company and margin money deposits. Secured term loan from banks include auto loans of Rs. 58.47 takk (P.Y. Nil) which are secured by hypothecation of Company's vehicles

b. Secured term loans from non-backing finance companies carry interest rate in the range of 12.00% p.a to 13.50% p.a. and are for a tenure of 3 to 5 years from the date of issue.

Terms of repayment of borrowings from non-banking finance companies:

Rate of Interest	Maturity	No. of instalments	31-Mar	
12.00%	< 1 Year	10	Current	Non Current
12.00%	2 Year	12	6.405,201	
12.00%	>3 Year		e.	8,576,85
12.50%	< 1 Year	38	-	35,017,94
12.50%	2 Year	70	38,013,236	
12.50%	>3 Year	74	-	43,233,39
13.50%	< 1 Year	88	-	52,225,19
13.50%	2 Year	12	3,750,000	-
13.50%	>3 Year	12	•	3,750,00
Total (A		13 -		4,062,50
10010	1	-	48,168,437	146,885,88
Repayable in Quarterly Instalments		-	31-Mar	18
Rate of Interest	Maturity	No. of Instalments	Current	Non Current
12.50%	< 1 Year	8	43,333,332	HOLEGUITAIR
12.50%	2 Year	8		43,333,33
12.50%	>3 Year	8		43,333,330
13.00%	< 1 Year	4	3,000,000	40,000,00
13.00%	2 Year	4		3,000,00
13,00%	>3 Year	11		B,250,00
Total (B)		46,333,332	97,916,66
Total Borrowings from Non-Banking Finance Companies (A + B)	-	94,501,769	244,782,55
6. Provisions	1	ong-term	Short-te	
	As at March 31, 201		As at March 31, 2018	
Provision for employee benefits			<u>Aa at Match 51, 2010</u>	As at March 31, 2017
Provision for gratuity (refer note 25)	1,052,1	81 289,936	4,144	4 10
Provision for leave benefits (refer note 25)	646,9		166,209	1,18
Provision on incentives (refer note 25)			1,807,725	37,395
	1,699,1	57 602,853	1,978,078	392,820
Other provisions			1,310,010	431,407
Provision for taxation (Net of advance tax)		-	60,050	
Contingent provision against standard assets (refer note 23)	4,279,7	31 589,350		10.04
	4,279,7		134,834	19,214
Total				19,214
l'orai	5,978,8	88 1,192,203	2,172,962	450,621
7. Other Current liabilities	CONTRACTOR AND ADDRESS		A	
		na ana ana ana ana ana ana ana ana ana	As al March 31, 2018	As at March 31, 2017
Frade payables	2421 - Carlo Contractor de Carlos de Car	1997	As al March 31, 2018	As at March 31, 2017
Trade payables Dues to micro and small enterprises (Refer Note 24)		NA	*	
Frade payables	2(prises		2,591,045	2,147,332
rade payables Dues to micro and small enterprises (Refer Note 24) Dues of creditors other than micro enterprises and small enter Dues of creditors other than micro enterprises and small enter	erprises.		*	2,147,332
rade payables Dues to micro and small enterprises (Refer Note 24) Dues of creditors other than micro enterprises and small ente Other Rabilitites	2(prises		2,591,045 2,591,045	<u>2,147,332</u> 2,147,332
	2(prises		2,591,045	2,147,332

Bonus and Salanes payable
Interest accrued but not due on borrowings
Statulory dues payable
Others





2,423,663

173,235,136

180,060,724 182,651,769

873,809

148,515

3,630,536 6,677,868

Ummeed Housing finance Private Limited Notes to financial statements for the year	Ummeed Housing finance Private Limited Notes to financial statements for the year ended March 31, 2018	18			(Amount in INR unless otherwise stated)	s otherwise stated)
8.1 Property, Plant and Equipment	nt					
	Office Equipment	Computers	IT Networks	Furniture Fixtures &	Vehicles	Total
Cost		- Andrew - A	chaibilieilts	Flungs		
At April 1, 2016						
Additions Disposals	390,975 -	1,358,555	50,768	I		- 1.800,298
At March 31, 2017	390,975	1.358.555	50.768			1 000 000
Additions Disposals	710,353	2,415,131		533,749	6,753,698	1,800,298 10,412,931
At March 31, 2018	1,101,328	3.773.686	50.768	533 749	2 723 200	* 000 CFC CF
				1000	000,000,000	677'017'71
Depreciation						
At April 1, 2016	ł	1	1			
Charge for the year Disposats	21,952	203,140 -	3,331			- 228,423
At March 31, 2017	21,952	203,140	3.331			
Charge for the year Disposals	119,147	712,942	8,150	32,169	551,786	1,424,194
At March 31, 2018	141,099	916,082	11,481	32,169	551,786	1.652.617
Net Block						
At March 31, 2017	369,023	1,155,415	47,437	e e recentra e e e e e e e e e e e e e e e e e e e		1 571 875
		and the second			•	

At March 31, 2017	369.023	1,155,415	47 437			140 445 4
A4 Maart 24 0040						C/2'L/C'I
At March 31, 2018	960,229	2,857,604	39,287	501.580	6.201.912	10 560 612
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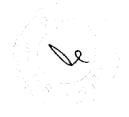
(Amount in INR unless otherwise stated)

8.2 Intangible assets		
	Software	Total
Gross block		
At April 1, 2016		
Addition	2 165 410	
Write offs		2, 165, 410
At March 31, 2017	2 165 410	
Addition		2,169,410
At March 31, 2018	2 165 410	
		2,165,410
Amortisation		
At April 1, 2016		
Charge for the year	189 001	
Reversal for the year		100,001
At March 31, 2017	189.001	100 001
Charge for the year	347 618	102,040
At March 31, 2018	536.619	04/,010 522 540
		610,000
Net block		
At March 31, 2017	1,976,409	1 976 ADQ
At March 31, 2018	1.628.791	1 628 701
		10401

Job S. O

1,976,409 1,628,791





22 Related parties (A) Names of related partics identified in accordance with AS -18 "Related Porty Disclosures" issued by the Institute of Charterod Accountants of India:

1. Entities where control exists: None	
2. Shareholders having Substantial Interest Ashulosh Sharma Lok Capital Growth Fund	
3. Key management personnol Ashutosh Sharma Sachin Grover	Managing Director Whole Time Director and Chief Operating Officer

Enterprises under significant influence of the key management personnel. None

5. Relatives of key managerial personnel (with whom there were transactions during the year/provious year) None

(B) The nature and volume of transactions carried out with the above related parties in the ordinary course of business are as follows

1. Loans taken and repayment thereof: None

2. Remuneration to Key Managerial personnel

	Year ended	Year ended
Astrutosh Sherma - Menaging Director	March 31, 2018	March 31, 2017
Sachin Grover - Whole Time Director	7,149,996	5,525,006
Total	5,499,996	4,250,006
	12,649,992	9,775,012

Notes:

(a) The remuneration to the key managerial personnel does not include the provisions made for gratuity and leave benefits, as they are determined on an actuarial basis for the Company as a whole

3. Other Transactions

Name of related			Year ended March 31	0.04.0		PR	
party	Nature of transactions		W/AARDINE CO	The second s		Year ended March 31, 2017	
		Amount received	Amount pald	Outstanding balance	Amount received	Amount paid	Outstanding balance
	Reimbursement of						a account any obtained
Ashulosh Sharma	Expenses		728,271	-		861.307	
	Reimbursement of		and the second state of th	5-00-05-00		661,307	
Sachin Grover	Expenses		1,014,488	-	c	501,858	

23 Provisions and Contingencies

Break up of Loan & Advances and Provisions thereon	Hom	e Loan	Non-Home Lean	
Standard Assets	As al March 31, 2018	As at March 31, 2017	As at March 31, 2018	As at March 31, 2017
n) Total Outstanding Amount	712,422,362	71.897,015	359,800,912	49,825,696
b) Provisions made Sub-Standard and doubtful assets	2,932,944	350,435	1,481,621	249 129
a) Total Outstanding Amount	-			
b) Provisions made a) Total Outstanding Amount	710 404 443		and a second	
) Provisions made	712,422,362	71,887,015 359,435	359,890,912 1,481,621	49,825,696

24 Details of dues to micro and small entorprises as defined under the MSMED Act, 2008 There are no amounts that need to be disclosed in accordance with the Micro Small and Medium Enterprise Development Act, 2006 (the MGMED) pertaining to micro or small enterprises. For Iliu year ended March 31, 2018, no supplier has inlimated the Company about its status as micro or small enterprises or its registration with the appropriate authority under MSMED.

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(Amount in INR unless otherwise stated)

Ummeed Housing Finance Private Limited Notes to financial statements for the year ended March 31, 2018

(Amount in INR unless otherwise stated)

2,169,374

17.586.987 16,113,994 16,115,471

59,304,346

9. Deferred tax asset (net)	As at March 31, 2018	As at March 31, 2017
Deferred tax liability		Ho at march of 2011
Impact of difference between tax depreciation and depreciation/	(361,971)	
amortization charged for the financial reporting	(00),011)	
Gross deferred tax liability	(361,971)	The second se
Deferred tax assot		
Impact of expenditure charged to the statement of profit	3.069.628	266,686
and toss in the current year but allowed for tax purposes on	0,000,020	200,000
payment basis		
Impact of provision for standard and non performing assets	980.045	
Gross deferred tax asset	4.049.673	
	4,048,013	266,688
Opening balance of deferred tax asset/(ilability)		1966 688
		(266,688)
Deferred tax asset (net)	3,687,702	5187 3000
	3,007,772	

Since the company has carry forward losses and there is no virtual containinty supported by convincing evidence that future taxable income will be available against which such deferred tax assets can be realised, thus no deferred tax asset on losses has been created and recognized by the management as at balance sheet date.

10. Loans and advances	Non-	current	Current	
	As at March 31, 2018	As at March 31, 2017		As at March 31, 2017
A. Portfolio Loans				Ho at march 21, 2011
Secured, considered good*	1.039.561.669	117,869,937	32,751,605	0.044.400
Secured, considered doubtful**		111,000,001	02,101,000	3,841,166
Total (A)	1,039,561,869	117,869,937	32,751,805	-
B. Security deposits		117,000,001	02,701,000	3,841,166
Unsecured, considered good	1,501,500	750,000	1,438,347	070.000
Total (B)	1,501,500	and the second se	1,438,347	
C. Other loans and advances (unsecured, considered good)		/00/000	1,400,047	879,398
Advance paid to suppliers	_		10,011	
Prepaid expenses			401,058	27,108
Balances with statutory / government authorities		-	401,058	79,064
-Tax Deducted at Source Recoverable FY 2016-17	1,066.578	1.066.578		
CENVAT	10,000,010	1,000,070	044.475	
Others	•		244,475	- 10,012.
Total (C)		-	1,173,934	
	1,066,578		1,829,478	366,244
Total (A+B+C)	1,042,129,747	119,686,515	36,019,430	

* Represents standard assets in accordance with Company's asset classification policy (refer note 2.1 (o) & 23)
** Represents non-performing assets in accordance with Company's asset classification policy (refer note 2.1 (o) & 23)

11. Other Current Assets	As at March 31, 2018	As at March 31, 2017
Interest accrued but not due on portfolio loans	10,957,583	
Interest accrued but not due on deposits placed with banks	3,056,216	1.820.954
MAT Gredit Entitiement	977,861	-
Total	14,991,660	2,871,469
Unquoted mutual funds	As at March 31, 2018	As at March 31, 2017
12. Current investments	As at March 31, 2018	As at March 31, 2017
5,68,150.266 (31 March 2017: Nil) Units Of Rs. 100.4576 each fully Pald-Up of Birla Sun Life Cash Plus - Weekly Dividend - Regular Plan	57,075,012	
Nii (31 March 2017: 22967) Units Of Birla Sun Life Saving fund - Growth - Regular Plan 12,19,309 483 (31 March 2017: Nil) Units Of Rs. 100.3477 each fully Paid-Up of ICICI Prudential Liquid Plan - Growth	122,354,902	7.318.520

NII (31 March 2017: 6967) Units Of ICICI Prudential Flexible Income - Growth

Nil (31 March 2017: 763685) Units Of IDFC Ultra Short Term Fund - Growth - Regular Plan Nil (31 March 2017: 7671) Units Of SBI Ultra Short Term Debt Fund - Regular Plan - Growth Nil (31 March 2017: 7189) Units Of UTI Treasury Advantage Fund - Institutional Plan - Growth

Total

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179,429,914

Notes to financial statements for the year ended March 31, 2018	(Arriount in It	R unless otherwise stated
13. Cash and bank balances	As at March 31, 2018	As at March 31, 2017
Cash and cash equivalents Balances with banks		Pip dt March 31, 2017
On current accounts		
	11,897,596	9,346,12
Deposits with original maturity of less than three months Cash on hand	99,500,000	3,040,12
	677	560
ther bank balances	111,398,273	9,346,68
Deposits with remaining maturity for less than 12 months		
beposits with remaining maturity for less than 12 months	58,999,000	141,300,000
	58,999,000	141,300,000
	170,397,273	150,846,688
4. Revenue from operations		I
A recorde nom operations	Year ended	Year endec
terest income on portfolio loans	March 31, 2018	March 31, 2017
Dher operating revenue	75,938,429	2,963,710
Loan processing fees		
Commitment Fees	25,002,954	2,720,59
Others	7,368,923	1,220,614
	2,657,618	3,397
	110,967,924	6,908,313
5. Other Income		
	Year ended	Year ended
nterest on fixed deposits	<u>March 31, 2018</u> 7,995,184	March 31, 2017
ain on sale of mutual fund units	1,330,092	10,645,501
ividend income on mutual funds	6,785,138	711,922
nrealised Gain on Unquoted Investments	· · · · ·	
liscellaneous income	(441.416)	692,424
	15,668,998	7.004
	10,000,986	12,056,861
6. Employee benefit expenses	Year ended	Year ended
	March 31, 2018	
alaries, Bonuses	58,809,610	March 31, 2017 25,039,543
xpenses on Employee Stock Option	5,691,071	20,008,040
eave benefits (refer note 25)	462,873	350,312
ontribution to provident fund	1.161,786	134,309
ontribution to Employee State Insurance Corporation	363,285	
ratuity expenses (refer note 25)	765,202	32,367 291,123
taff welfare expenses	1.118.836	
	68,372,663	201,238
		26,048,892
7. Finance costs	Year and at	Voorended

II. FAMANCE COSES	Year ended	Year ended
	March 31, 2018	March 31, 2017
Interest		
On term loans from banks	6,382,020	
On term loans from NBFC's		-
On delayed deposit of TDS	6,981,278	16.746
		1,607
On delayed deposit of Service tax	799	225
On delayed deposit of GST	39	225
Interest on income tax		
	7.060	-
Processing fees on borrowings	2,442,700	700,375
Bank charges	240,772	20,308
	16,054,666	739,261

	2443.172	20,308
	16,054,666	739,261
18. Depreciation and amortisation expense	Year ended	Year ended
	March 31, 2018	March 31, 2017
Depreciation of property, plan and equipment	1,424,194	228,423
Amortisation of Intangible assets	347,618	189,001
	1,771,812	417,424

19. Provisions and write-offs	Year ended	Year ended
Contingent provincies application and access to the formation pro-	March 31, 2018	March 31, 2017
Contingent provision against standard assets (refer note 23)	3,806,001	608.564
	3,806,001	608,564

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Ummeed Housing Finance Private Limited Notes to financial statements for the year ended March 31, 2018

Notes to financial statements for the year ended March 31, 2018	Amount in INR u	inless otherwise stated
20. Other expenses		
	Year ended March 31, 2018	Year ended
Rent	5,790,195	March 31, 2017
Rates and taxes	869.725	2,667,283
Repairs and maintenance	008,723	2,789,760
Computers	1.841.256	
Others		504,881
Software Charges	1,990,158	1,021.819
Electricity & Water Charges	547,779	-
Travelling and convoyance	670,052	250,461
Communication expenses	3,044,091	1,210,350
Printing and stationery	1,894,730	580,183
Advertising and sales promotion	B53.098	505,061
Legal and professional fees	1,060,848	553,264
Commission and Brokerage	13,812,797	6,581,637
Auditor's remuneration (refer note A below)	297,225	82,000
Donations	905,820	680,000
Miscellaneous expenses	15,000	163,000
Total	90,088	530
	33,482,862	17,590,229
A. Payment to auditors	Year ended	Year ended
	March 31, 2018	March 31, 2017
As auditor:		march \$1,2017
Audit fee	650.000	550.000
Tax audit fee	50,000	40.000
n other capacity:		40,000
Other services (certification fees)	150,000	90.000
Reimbursement of expenses	50,000	80.000
Fotal	900,000	680,000
21. Earning Per Share		
	Year ended	Year ended
The following reflects the profit and share data used in the basic and diluted EPS computations:	March 31, 2018	March 31, 2017
Profil/ (loss) after tax		
ess : dividends on convertible preference shares & tax thereon	6,836,620	(26,705,894)
ess: Preference dividend on OCPS	-	-
ass: DDT on preference dividend		-
		-
tet profit/ (loss) for calculation of basic EPS Jet profit as above	6,836,620	(26,705,894)
Add: dividends on convertible preference shares & tax thereon	6,836,620	(26,705,894)
let Profit for calculation of diluted EPS		
ter Froncior Calculation of diluted EPS	6,836,620	(26,705,894)
Veighted average number of equity shares in calculating basic EPS Iffect of dilution:	15,146,337	10,602,306
Convertible preference shares	4.044.000	
Veighted average number of equity shares in calculating Diluted EPS	4,944,368	1,982.545
 C strategy is an admitted for the former of t	20,090,705	12,584,851

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Ummeed Housing Finance Private Limited

Notes to financial statements for the year ended March 31, 2018

(Amount in INR unless otherwise stated)

350,312 996,181

24,872

(558,180)

813,185

350,312

350,312

25. Gratuity and other post-employment benefit plans

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service is eligible for gratuity on cessation of employment and it is computed at 15 days salary (last drawn salary) for each completed year of service subject to such limit as prescribed by The Payment of Gratuity Act, 1972 as amended from time to time.

The following tables summarize the components of net benefits expense recognized in the statement of profit and loss and the funded status and amounts recognized in the balance sheet for the respective plans:

Statement of profit and loss

Net employee benefit expense recognized in the employee cost

	Grate	Gratuity	
	Year ended	Year ended	
	March 31, 2018	March 31, 2017	
Current service cost Interest cost Net actuarial (gain) / toss recopnized in the year Net expense	578,610 20,670 165,922	291 123	
	765,202	291,123	
Balance Sheet			

Details of provision for Gratuity

	Gratu	ily
	As at March 31, 2018	As at March 31,
Present value of defined benefit obligation Plan Ilability	1,056,325 1,056,325	291,123 291,123
Changes in the present value of the defined benefit obligation are as follows:		
	Gratu	lty

	As at March 31, 2018	As at March 31,
Opening defined benefit obligation Current service cost Interest cost Benefits paid during the year Actuarial (gain)/loss on obligation Closing defined benefit obligation	291.123 578.610 20.670 165.922 1,056.325	291,123

Statement of profit and loss

Net employee benefit expense recognized in the employee cost		
	Leave E	Benefit
	Year ended March 31, 2018	Year ended March 31, 2017
Current service cost Interest cost Net actuarial (gain) / loss recognized in the year Net expense	996.181 24,872 (558,180) 462,873	350.312

Details of provision for Leave Benefit

Balanco Sheet Benefit asset/ liabliity

	Leavel	Benefit
	As at March 31, 2018	As at March 31, 2017
Present value of defined benefit obligation	813,185	350,31;
Pian asset / (liability)	813,185	350,31
Changes in the present value of the defined benefit obligation are as follows:		
	Leave Benefit	
	As at March 31, 2018	As at March 31, 2017

Opening defined benefit obligation Current service cost Interest cost Benefits paid during the year Actuarial (gain)/loss on obligation Closing defined benefit obligation

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Ummood Housing Finance Private Limited

Notes to financial statements for the year ended March 31, 2018

Notes to financial statements for the year ended March 31, 2018	(Amount in INR unless otherwise stated)
The principle assumptions used in determining the Actuarial and Leave Encashment obligations for the Company are shown below.	(and a stated)
Particulars	Year onded
	March 31, 2018
Discourit rate	7.46%
Salary escalation rete	7.00%
Employee Turriover	12 50%

The estimates of future selary increases, considered in actuarial valuation, take account of Inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

Other Benefits

The Company has provided for compensatory leaves which can be availed and not enceshed as per policy of the Company as present value obligation of the benefit at related current service cost measured using the Projected Unit Credit Method on the basis of an actuarial valuation.

26. Stock options

During the year ended March 31, 2018, the following stock option grants were in operation:

Particulars	ESOP 2017	ESOP 2017 II
1. Scheme name	Equity stock option plan for Employees	Equity stock option plan for Employees
2. Date of grant	5/25/2017	5/25/2017
Date of Board / Compensation Committee approval	5/10/2017	5/10/2017
4.Number of Options granted	194,169	61,898
5. Method of settlement	Shares	Shares
6. Graded vesting period	1 Year	1 Year
7. Exercise period	Upon happening of any liquidity event or any other period as decided by board or NRC.	Upon happening of any liquidity event or any other period as decided by board or NRC.
B.Vesting conditions	based (i.e. continued employment with the company) and 40% of the options shall be	60% of the options granted shall be time based (i.e. continued employment with the company) and 40% of the options shall be performance based.
9.Exercise price per option	10	28.50
10. Fair value of options	40.64	40.64
11.Stock price on the date of grant	40.64	40.64

II. Reconciliation of options

Particulars	ESOP 2017 I	ESOP 2017 II	
1. Options outstanding at the beginning of the year	-		
2. Granted during the year	194,169	61,898	
3. Forfeited during the year			
4. Exercised during the year	-		
5. Expired during the year	-		
Outstanding at the end of the year	194.169	61,898	
7 Exercisable at the end of the year	-	-	

III. Computation of Fair value

The Black-Scholes Model has been used for computing the weighted average fair value considering the following.

Particulars	ESOP 2017 I	ESOP 2017 II
Fair Market Value (Rs.)	47,81	47,81
Volatility (%)	50.00%	50.00%
Risk free Rete (%)	8.00%	8.00%
Exercise Price (Rs.)	10,00	28,50
Time To Maturity (years)	1.00	1.00
Dividend yield (%)	0.00%	0.00%
Option Fair Value (Rs.)	38.58	22.49

27. As required by the revised guidelines dated October 11, 2010, read with additional requirement/ guidelines with reference to the interpretation of various terms/ classifications. the following additional disclosures are given as under.

I. Capital to Risk Assets Ratio (CRAR):

Items	As at	As at
	March 31, 2018	March 31, 2017
i) CRAR (%)	79 06%	297,10%
ii) CRAR - Tier I Capital	78.54%	296.50%
iii) CRAR - Tier II Capital	0.52%	0.60%
Amount of subordinated debt raised as Tier- II Capital		
Amount raised by issue of perpetual Debt instruments		
5		

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(Amount in INR unless otherwise stated)

ategory	As at March 31, 2018	As at
 Direct Exposure (i) Rosident Mortgages - 	1,072,313,274	March 31, 2017 121,711,103
Individual Housing Loans upto 1 15 Lakh Individual Housing Loans More than 1 15 Lakh (ii) Commercial Real Estate Lending secured by mortgages on commercial real estates (office building, retail space, multipurpose commercial premises, multi-family residential buildings, multi-tenanted commercial premises, industrial or ware house space, hotels, land acquisition, development and construction, etc.) Exposure would also include non-fund based (NFB) limited	842,149,817 230,163,457	94,759,493 26,941,610
 Investments in mortgage Backed Securities (MBS) and other securitised exposures - a. Residential Residential Residential 	~ _	
 b Commercial Real Estate Indirect Exposure Fund based and non-fund based exposures on National Housing Bank (NHB) and Housing Finance Companies (HFCs) 	•	

III. Assot Liability Management:

Maturity pattern of certain items of assets and liabilities	Liabilities		Assets	
	Borrowing from Banks	Borrowing from other than Banks	Housing & Property Loan	Investment
1 day to 30-31 days (one month)	7,400,655	6,725,984	2,828,377	170 405 5.1
Over one month to 2 months	4,155,315	10,941,194		179,429,914
Over 2 months upto 3 months	2,593,435	4,194,683	2,537.063 2,571.789	
Over 3 months to 6 months	14,609,562	23,671,302		-
Over 5 months to 1 year Over 1 year to 3 years	29,236,417 114,921,364	48,968,606	16,882.700	-
Over 3 to 5 years	77,616,392	205,465,510 39,317,045	103,954,400 140,249,648	-
Over 5 to 7 years Over 7 to 10 years	•	-	180,196,441	-
Over 10 years	-	-	231,223,459	-
Total	250,533,140	339,284,324	383,937,721 1,072,313,274	179,429,914
28. Capital and other commitments				
Loans sanctioned but not disbursed			As at March 31, 2018	As at March 31,
Total			77,574,800	12,708,275

Total

29. The Company has reclassified/regrouped previous year figures where necessary to confirm to the current year's classification

30. Segment reporting

The Company operates in a single reportable segment i.e., financing which has similar risk and returns for the purpose of AS 17 on

As per our report of even date

For S. R. Bajlibol & Associates LLP ICAF Firm registration number : 101049W/E300004 Charterood accountants

per Ap

Partner Membership number: 094533

Date: 7th June 2018 Place: Gurgaon





Finance

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For

Financial Controller Membership number 068171

77,574,800

Rupuk Jhanfoo Company Secretary Membership number: A29433

Sachin Grover MA

Director DIN:07387359

12,708,275

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Date: 7th June 2018 Place: Gurgaon