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### DIRECTORS' REPORT

To, The Members, **M/s. Ummeed Housing Finance Private Limited** 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana

The Directors of your Company have pleasure in submitting their Third Annual Report along with the audited accounts on the business and operations of **Ummeed Housing Finance Private Limited** ("the Company") for the period ended 31<sup>st</sup> March, 2018.

### 1. FINANCIAL RESULTS

The Company's financial performance for the year under review is given hereunder:

| Particulars                                       | For the period<br>1 <sup>st</sup> April 2016 to<br>31 <sup>st</sup> March, 2017<br>(In Indian | For the period<br>1 <sup>st</sup> April 2017 to<br>31 <sup>st</sup> March, 2018<br>(In Indian |
|---|---|---|
|   | Rupees)   | Rupees)   |
| Net Sales / Income from operations                | 6,908,313   | 110,967,924   |
| Other Income                                      | 12,056,851  | 15,668,998  |
| Total Income                                      | 18,965,164  | 126,636,922   |
| Profit/(Loss) before Interest, Depreciation & Tax | (26,005,036)  | 18,291,924  |
| Less: a. Interest                                 | 16,746  | 13,371,194  |
| b. Depreciation &Amortization                     | 417,424   | 1,771,812   |
| Profit before Tax                                 | (26,439,206)  | 3,148,918   |
| Less: a. Current tax                              | _   | 977,861   |
| b. Current tax expense relating to prior<br>years | -   | eg  |
| c. MAT credit entitlement                         |   | (977,861)   |
| d. Deferred tax charge                            | 266,688   | (3,687,702)   |
| Net Profit /(Loss) after Tax                      | (26,705,894)  | 6,836,620   |
| EPS (Basic)                                       | (2.52)  | C.45  |
| EPS (Di!uted)                                     | (2.12)  | 0.34  |

## 2. BUSINESS UPDATE (STATE OF COMPANY'S AFFAIRS)

During the financial year 2017-2018, the Company has closed the year with an AUM of Rs. 1,072,313,274/- and reported a Net Profit of Rs 6,836,620/-. As of 31<sup>st</sup> March 2018 we have 8 hubs operational at Agra, Kota, Jaipur, Sikar, Chandigarh, Sonipat, Janakpuri, and Laxmi Nagar.

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### 3. CHANGE IN THE NATURE OF BUSINESS

During the financial year ended 2017-18, there was no change in the nature of business of the Company.

### 4. CHANGE IN SHARE CAPITAL OF THE COMPANY

### Authorized Share Capital

The Authorized Share Capital at the beginning of Financial year was INR 42,00,00,000. During the financial year under review, the Authorized Share Capital of the Company was increased as per the following schedule:

| Date of Meeting of<br>EOGM | Share Capital increased from<br>Amount (in INR) | Share Capital increased to<br>Amount (in INR) |
|----------------------------|---|---|
| 25 <sup>th</sup> May 2017  | 42,00,00,000                                    | 47,30,00,000                                  |
| Authorized Cap             | ital as on 31 <sup>st</sup> March, 2018         | 47,30,00,000                                  |

### Paid Up Share Capital

In May 2017, The Company's Promoter / Management decided to infuse further capital into the Company by issuing equity / Preference share capital at a premium to its existing investors Lok Capital Growth Fund and Duane Park Private Limited. During the financial year under review the company has made the allotment of equity shares as per the below stated schedule:

| Date of Meeting<br>of BM    | Issue and allotment of Shares   | In favour of                  |
|-----------------------------|---|-------------------------------|
| 19 <sup>th</sup> May 2017   | 200 Equity Shares of Rs. 10 /- each at<br>a premium of Rs. 38.52/-  | Duane Park Private<br>Limited |
| 19 <sup>th</sup> May 2017   | 3,091,309 Compulsorily Convertible<br>Cumulative Preference Shares (Series-<br>B CCPS) of Rs. 20 /- each at a<br>premium of Rs. 28.52/- | Duane Park Private<br>Limited |
| 19 <sup>th</sup> May 2017   | 100 Equity Shares of Rs. 10 /- each at<br>a premium of Rs. 38.52/-  | Lok Capital Growth<br>Fund    |
| 19 <sup>th</sup> May 2017   | 4328013 Compulsorily Convertible<br>Cumulative Preference Shares (Series-<br>B CCPS) of Rs. 20 /- each at a<br>premium of Rs. 28.52/-   | Lok Capital Growth<br>Fund    |
| 9 <sup>th</sup> August 2017 | 70299 Equity Shares of Rs 10/- each at<br>a premium of Rs 18.52/-   | Harvinder Gandhi              |

In the Board Meeting of 27<sup>th</sup> May 2017, 52, 72,308 Compulsorily Convertible Cumulative Preference Shares of Rs. 20/- converted into equity shares at a Conversion ratio of 1:1



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### 5. EXTRACT OF THE ANNUAL RETURN

An extract of the Annual Return in MGT-9 for the period ended 31<sup>st</sup> March, 2018 pursuant to the provisions of Section 92(3) of the Companies Act, 2013 is attached with the Directors Report as <u>Annexure 1</u>.

### 6. PARTICULARS OF DIRECTORS AND KEY MANAGERIAL PERSONNEL APPOINTED OR RESIGNED DURING THE YEAR

As on 31<sup>st</sup> March, 2018, following was the composition of Board and Key Managerial Personnel are:

| Sr. No. | Name                | Designation   |
|---------|---------------------|---|
| 1.      | Mr. Ashutosh Sharma | Managing Director                                       |
| 2.      | Mr. Sachin Grover   | Whole Time Director                                     |
| 3.      | Mr. Anurag Bhargava | Director  |
| 4.      | Mr. Vishal Mehta    | Director  |
| 5.      | Mr. Alok Prasad     | Director  |
| 6.      | Mr. Inderjit Walia  | Additional Director                                     |
| 7.      | Mr. Varun Madaan    | Company Secretary<br>(till 30 <sup>th</sup> March 2018) |

### i) Details of Directors Appointed/Resigned during the year

| S.<br>No. | Name               | Designatio<br>n        | Appointment<br>/Resignation | Effective date<br>of<br>Appointment/<br>resignation | Remarks                                   |
|-----------|--------------------|------------------------|-----------------------------|---|---|
| 1.        | Mr. Inderjit Walia | Additional<br>Director | Appointment                 | 23 <sup>rd</sup> March<br>2018                      | Appointed as<br>an Additional<br>Director |

### 7. NUMBER OF BOARD MEETINGS & DATES ON WHICH HELD

During the period under review, 13 (Thirteen) Board meetings were held. The dates on which the meetings held during the year ended 31<sup>st</sup> March, 2018 are as follows:

- 1. 3<sup>rd</sup> May 2017
- 2. 10<sup>th</sup> May 2017
- 3. 19<sup>th</sup> May 2017
- 4. 23<sup>rd</sup> May 2017
- 5. 27<sup>th</sup> May 2017
- 6. 29<sup>th</sup> June 2017
- 7. 28<sup>th</sup> July 2017
- 8. 9th August 2017
- 9. 20th September 2017

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10. 24<sup>th</sup> November 2017 11. 7<sup>th</sup> December 2017

12. 19th December 2017

13. 23<sup>rd</sup> March 2017

Information regarding number of meetings attended by each Director during the period ended 31<sup>st</sup> March, 2018 is provided below:

| S.No. | Name of the Director | Designation            | No. of<br>meetings<br>attended |
|-------|----------------------|------------------------|--------------------------------|
| 1     | Mr. Ashutosh Sharma  | Managing Director      | 13                             |
| 2     | Mr. Sachin Grover    | Whole-Time<br>Director | 13                             |
| 3     | Mr. Alok Prasad      | Director               | 4                              |
| 4     | Mr. Vishal Mehta     | Director               | 12                             |
| 5     | Mr. Anurag Bhargava  | Director               | 2                              |
| 6     | Inderjit Walia       | Additional Director    | 0                              |

### 8. DIRECTORS RESPONSIBILITY STATEMENT

In accordance with the provisions of Section 134(5), the Board confirms that:-

- (a) in the preparation of the annual accounts, the applicable accounting standards had been followed along with the proper explanation relating to the material departures;
- (b) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the Financial Year and of the loss of the company for that period;
- (c) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (d) the directors had prepared the annual accounts on a going concern basis; and
- (e) the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

### 9. AUDITORS

M/s S. R. Batliboi & Associates LLP, were appointed as as Statutory Auditors for a term of 5 financial years commencing from the conclusion of 2<sup>nd</sup> Annual General Meeting held on 21<sup>st</sup> August 2017 until the conclusion of Annual General Meeting of the Company for the financial year ended 2021-22, subject to ratification by the members at every Annual General Meeting.

### 10. AUDITORS' REPORT

There was no qualification, reservation or adverse remark made by the Statutory Auditors in their report.

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# 11. PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS

During the current Financial Year, the Company has made investment as per the following details and are in line with Board Approved Policy:

| Current Investments  | As at<br>March 31,<br>2018 |
|--|----------------------------|
| 5,68,150.266 (31 March 2017: Nil) Units Of `100.4576 each fully Paid-Up of Birla Sun Life cash plus - Weekly Dividend - Regular Plan | 5,70,75,012                |
| 12,19,309.483 (31 March 2017: Nil) Units Of `100.3477 each fully Paid-Up of ICICI Prudential Liquid Plan - Growth                    | 12,23,54,902               |
| Total  | 17,94,29,914               |

The Company has duly complied with all the provisions of Section 186 of the Companies Act, 2013.

Further, the Company has not given any loan or guarantee or security during the year under review.

### 12. DETAILS OF RELATED PARTY TRANSACTIONS

During the financial year, Company has not entered into any contract or arrangement with the related party under Section 188 of the Companies Act, 2013.

### 13. MATERIAL CHANGES AND COMMITMENTS

In terms of the information required under Sub-section (3) (I) of Section 134, there have been no material changes and commitments which affect the financial position of the Company during the financial year 2017-18 and the date of this Report.

### 14. <u>RESERVES</u>

The Directors have not transferred any amount to the general reserve account of the Company for the period ended on 31<sup>st</sup> March 2018.

### 15. DIVIDEND

Your directors do not recommend any dividend for the period ended on 31<sup>st</sup>March, 2018.



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### 16. TRANSFER OF UNCLAIMED DIVIDEND TO INVESTOR EDUCATION AND PROTECTION FUND

Since there was no unpaid/unclaimed Dividend declared and paid last year, the provisions of Section 125 of the Companies Act, 2013 do not apply.

### 17. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

As the operations of your company do not consume high levels of energy, hence no steps were needed to be taken for Conservation of Energy. There was no Technology Absorption, pursuant to Section 134(3)(m) of the Companies Act, 2013, read with rule 8(3) of the Companies (Accounts) Rules, 2014 and the Directors have nothing to report on conservation of energy and technology absorption.

Further the Company has no foreign exchange earnings and outgo. Therefore no information has been provided as required under section 134(3)(m) of the Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules, 2014.

### 18. RISK MANAGEMENT

Risks are events, situations or circumstances which may lead to negative consequences on the Company's businesses. Risk management is a structured approach to manage uncertainty. The company has Risk Management committee and Risk Management Polcy in place. The committee is constituted mainly to discuss credit risk, marketing and liquidity risk, operational risk, Money Laundering risk, Regulatory Compliance, concentration risk, Legal Risk, reputational risk.

### 19. INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO THE FINANCIAL STATEMENTS

Your Company has in place adequate internal financial controls with reference to financial statements. The internal financial control system is designed to ensure that all financial and other records are reliable for preparing financial statements, other data and for maintaining accountability of assets.

# 20. DETAILS OF ESTABLISHMENT OF VIGIL MECHANISM FOR DIRECTORS AND EMPLOYEES

The Company was not required to formulate vigil mechanism as the relevant provisions of the Act read with rules are not applicable to the Company.

### 21. CORPORATE SOCIAL RESPONSIBILITY

The provisions of Section 135 of the Act in respect of Corporate Social Responsibility are not applicable to the Company.

## 22. DETAILS OF SUBSIDIARY, JOINT VENTUERS OR ASSOCIATE COMPANIES

### Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

The Company is not having any Holding/ Subsidiary/ Joint Venture/ Associate Company.

### 23. DEPOSITS

During the period under review, the Company has not accepted Deposit from the members or the general public within the meaning of Section 73, 74 and other relevant provisions of the Companies Act, 2013 read with rules made thereunder.

### 24. UPDATE ON MATERIAL ORDERS PASSED BY COURTS / REGULATORS/ TRIBUNALS

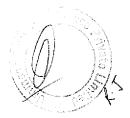
During the year the Company has not received any order passed by the Regulators or Courts or Tribunals impacting the going concern status and company's operations in future.

## 25. DISCLOSURE UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

The Company has in place a Policy on Prevention of Sexual Harassment at Workplace in line with the requirements of The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under this policy.

The following is the summary of sexual harassment complaints received and disposed off during the financial year under review:

No. of complaints received: 0 No. of complaints disposed off: 0



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## 26. DISCLOSURE PURSUANT TO NATIONAL HOUSING BANK ACT, 1987 READ WITH THE HOUSING FINANCE COMPANIES (NHB) DIRECTIONS, 2010

Since the Company is a Non Public Deposit accepting Housing Finance Company, therefore the requirement of making disclosure in pursuance to direction 10 (1) and 10 (2) of The Housing Finance Companies (NHB) Directions, 2010 is not applicable.

### 27. ACKNOWLEDGEMENT

Your Directors wish to place on record their sincere appreciation and acknowledge with gratitude the support and consideration extended by various statutory authorities, the bankers, shareholders, employees and society at large and look forward for their continued support & co-operation.

For and on behalf of the Board For Ummeed Housing Finance Private Limited

Ashutosh Sharma Managing Director

DIN: 02582205

Sachin Grbver Whole-Time Director DIN: 07387359

Rupul Jhanjee Company Secretary Mr. No. A29433

June 2018 Date: 1 Place: Gurgaon

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### MGT-9

### ANNEXURE-1 TO BOARD REPORT

## EXTRACT OF ANNUAL RETURN

## As on financial year ended on 31.03.2018

# Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12 (1) of the Company

# (Management & Administration) Rules, 2014

### I. REGISTRATION & OTHER DETAILS:

| 1. | CIN   | U65922HR2016PTC057984   |
|----|---|---|
| 2. | Registration Date   | 27/01/2016  |
| 3. | Name of the Company   | UMMEED HOUSING FINANCE PRIVATE LIMITED  |
| 4. | Category/Sub-category<br>of the Company   | Private company limited by shares   |
| 5. | Address of the<br>Registered office &<br>contact details                            | 318, DLF Magnolias, Sector-42, Golf Course Road,<br>Gurgaon-122002, Haryana, India. |
| 6. | Whether listed<br>company   | No  |
| 7. | Name, Address &<br>contact details of the<br>Registrar & Transfer<br>Agent, if any. | N.A.  |

# II. **PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY (**All the business activities contributing 10 % or more of the total turnover of the company shall be stated)

| Sr.<br>No, | Name and Description of<br>main products / services | NIC Code of the<br>Product/service | % to total turnover of the company |
|------------|---|------------------------------------|------------------------------------|
| 1.         | Other financial service                             | 649                                | NIL                                |
|            | activities, except insurance and                    |                                    |                                    |
|            | pension funding activities                          |                                    |                                    |

# III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

## Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

Category-wise Share Holding

| Category of<br>Shareholders                                | No. of S  | Shares held  | at the be                              | ginning                     | No. of          | No. of Shares held at the end of the |                      |                        |                    |
|--|---|--------------|--|-----------------------------|-----------------|--------------------------------------|----------------------|------------------------|--------------------|
| endrenorders   | of the year [As on 31-March-2017]<br>Demat Physica Total % of |              |  | year[As on 31-March-2018]   |                 |                                      |                      | Change                 |                    |
|  | Demat   | Physica<br>1 | lotal                                  | % of<br>Total<br>Share<br>s | Demat           | Physica<br>I                         | Total                | % of<br>Total<br>Share | during<br>the year |
| A. Promoters   |   |              |  | 3                           |                 |                                      |                      | S                      |                    |
| (1) Indian   |   |              | ······································ |                             |                 |                                      |                      |                        |                    |
| a) Individual/<br>HUF                                      | 1,02,50<br>,000   |              | 1,02,50,<br>000                        | 96.36                       | 1,02,5<br>0,000 |                                      | 1,02,50,0            | 64.14                  | 32.22              |
| b) Central Govt.   | -   |              |  |                             | 0,000           |                                      | 00                   |                        |                    |
| c) State Govt.(s)  | -   |              |  |                             |                 |                                      | -                    | -                      | -                  |
| d) Bodies Corp.  | -   |              |  |                             |                 | -                                    | -                    |                        | -                  |
| e) Banks / Fl  |   |              |  |                             |                 |                                      |                      |                        |                    |
| f) Any other   | -   |              |  |                             |                 |                                      | -                    | -                      |                    |
| Sub-total<br>(A) (1):-                                     | 1,02,50<br>,000   |              | 1,02,50,<br>000                        | 96.36                       | 1,02,5<br>0,000 |                                      | -<br>1,02,50,0<br>00 | -<br>64.14             | 32.22              |
| (2) Foreign  |   |              |  |                             |                 |                                      |                      |                        |                    |
| a) NRIs -<br>Individuals                                   | -   | -            | _                                      | -                           | -               | -                                    |                      | -                      |                    |
| b) Other –<br>Individuals                                  |   | -            | -                                      | -                           | -               |                                      | _                    | -                      | -                  |
| c) Bodies Corp.  | -   |              | -                                      | -                           | -               |                                      |                      |                        |                    |
| d) Banks / Fl  |   | -            |  |                             |                 |                                      |                      | -                      |                    |
| e) Any Other   | _   |              |  |                             |                 |                                      |                      |                        | -                  |
| Sub-total<br>(A) (2):-                                     | -   | -            |  | -                           | -               | -                                    |                      | -                      | -                  |
| Total<br>shareholding of<br>Promoter (A)=<br>(A)(1)+(A)(2) | 1,02,50<br>,000   |              | 1,02,50,<br>000                        | 96.36                       | 1,02,5<br>0,000 |                                      | 1,02,50,0<br>00      | 64.14                  | 32.22              |
| B. Public<br>Shareholding                                  | -   | -            | -                                      | -                           | -               | res                                  | -                    | -                      | -                  |
| 1. Institutions  | -   | -            | -                                      | ter.                        | -               | -                                    | -                    | -                      | -                  |
| a) Mutual Funds  | -   | -            |  | -                           |                 |                                      |                      |                        |                    |
| b) Banks / Fl  | -   | -            | -                                      | -                           | -               | -                                    | -                    | -                      | _                  |
| c) Central Govt  | -   | •            | -                                      | -                           | -               | -                                    | -                    | -                      |                    |
| d) State Govt(s)   | -   | -            | -                                      | -                           | -               | -                                    | -                    | -                      |                    |
| e) Venture<br>Capital Funds                                | -   | -            | -                                      | -                           | -               | -                                    | -                    |                        | -                  |

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| f) Insurance             |   | 1        | 1        | 1    | r      |          |           |       |       |
|--------------------------|---|----------|----------|------|--------|----------|-----------|-------|-------|
| Companies                | -                                       | -        | -        | -    | -      | -        | -         | -     | -     |
|                          |   |          |          |      |        |          |           |       |       |
| g) Flis                  | -                                       | -        | -        | -    | -      | -        | -         | -     | -     |
| h) Foreign               | -                                       | -        | -        | -    |        |          |           |       |       |
| Venture Capital          |   |          |          |      |        |          |           | _     | -     |
| Funds                    |   |          |          |      |        |          |           |       |       |
| i) Others                | -                                       | -        | -        |      |        |          |           |       |       |
| (specify)                |   |          |          |      |        |          | _         | _     | -     |
| FFI/BANK                 |   |          |          |      |        |          |           |       |       |
| Sub-total                |   | _        | -        |      |        |          |           |       |       |
| (B)(1):-                 |   |          |          |      | _      | -        | -         | -     | -     |
| 2. Non-                  |   |          |          |      |        |          |           |       |       |
| Institutions             |   |          |          | -    | -      | ~        | -         | -     | -     |
| a) Bodies Corp.          | _                                       |          |          |      |        |          |           |       |       |
|                          |   |          |          |      | E 07 0 |          |           |       |       |
| i) Indian                |   | -        | -        | -    | 5,27,2 | -        | 5,27,27,0 | 33.00 | 33.00 |
| ii) Overseas             | 100                                     |          | 100      |      | 7,08   |          | 8         |       |       |
| b) Individuals           | • · · · · · · · · · · · · · · · · · · · |          | 100      | 0.00 |        |          |           |       | 0.00  |
|                          | -                                       | -        | -        | -    | -      | -        | -         |       | -     |
| i) Individual            | -                                       | -        | -        | -    | -      | -        | -         |       | -     |
| shareholders             |   |          |          |      |        |          |           | 1     |       |
| holding nominal          |   |          |          |      |        |          |           |       |       |
| share capital            |   |          |          |      |        |          |           |       |       |
| uptoRs. 1 lakh           |   |          |          |      |        |          |           |       |       |
| ii) Individual           | -                                       | 3,87,309 | 3,87,309 | 3.64 | -      | 4,57,608 | 4,57,608  | 2.86  | 0.78  |
| shareholders             |   |          |          |      |        |          |           |       |       |
| holding nominal          |   |          |          |      |        |          |           |       |       |
| share capital in         |   |          |          |      |        |          |           |       |       |
| excess of Rs             |   |          |          |      |        |          |           |       |       |
| 1lakh                    |   |          |          |      |        |          |           |       |       |
| c) Others                | -                                       | -        | -        | _    |        | -        |           |       |       |
| (specify)                |   |          |          |      |        |          |           | _     | -     |
| Non Resident             | -                                       | -        | -        |      |        |          |           | _     |       |
| Indians                  |   |          |          |      |        |          | _         | -     | -     |
| Overseas                 | -                                       |          |          |      |        |          |           |       |       |
| Corporate                |   |          |          | -    | -      | -        | -         | -     | -     |
| Bodies                   |   |          |          |      |        |          |           |       |       |
| Foreign                  |   |          |          |      |        |          |           |       |       |
| Nationals                | -                                       | -        | -        | -    | -      | -        | -         | -     | -     |
| Clearing                 |   | <u> </u> | ·····    |      |        |          |           |       |       |
| Members                  | -                                       | -        | -        | -    | -      | -        | -         | -     | -     |
| Trusts                   |   |          |          |      |        |          |           |       |       |
|                          |   | -        |          | -    | -      | -        | -         | -     | -     |
| Foreign Bodies -<br>D R/ | -                                       | -        | -        | -    | -      | -        | -         | -     |       |
|                          |   |          | 1        |      | 1      |          | 1         | 1     |       |
| HUF                      |   |          |          |      |        |          |           |       |       |

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| Sub-total      | 100    | 3,87309         | 387409                                 | 3.64 | 5,27,2 | 4 57 000 | 57.00.04        |       |   |
|----------------|--------|-----------------|--|------|--------|----------|-----------------|-------|---|
| (B)(2):-       |        | _,              | 007 100                                | 0.04 |        | 4,57,608 | 57,30,31        | 35.86 | - |
| Total Public   |        |                 | ······································ |      | 7,08   |          | 6               |       |   |
| Shareholding   |        |                 | -                                      | -    | -      | -        | -               | -     | - |
| (B)=(B)(1)+    |        |                 |  |      |        |          |                 |       |   |
| (B)(2)         |        |                 |  |      |        |          |                 |       |   |
| C. Shares held |        |                 |  |      |        |          |                 |       |   |
| by Custodian   |        |                 | _                                      | -    | -      | -        | -               | -     |   |
| for GDRs &     |        |                 |  |      |        |          |                 |       |   |
| ADRs           |        |                 |  | -    |        |          |                 |       |   |
| Grand Total    | 102501 | 3,87,309        | 1063740                                | 100  | 15522  | 4 57 600 | 4 50 00 0       |       |   |
| (A+B+C)        | 00     | · / - · ) - • • | 9                                      | 100  | 708    | 4,57,608 | 1,59,80,3<br>16 | 100   |   |

# B) Shareholding of Promoters-

| SN | Shareholder's<br>Name  | Name of the year [As on 31-March-<br>2017] |  | Shareho<br>year<br>[As on 3   | % change<br>in<br>sharehold |  |   |                        |
|----|------------------------|--|--|---|-----------------------------|--|---|------------------------|
|    |                        | No. of<br>Shares                           | % of<br>total<br>Shares<br>of the<br>compa<br>ny | %of<br>Shares<br>Pledged<br>/<br>encumb<br>ered to<br>total<br>shares | No. of<br>Shares            | % of<br>total<br>Shares<br>of the<br>compan<br>y | %of Shares<br>Pledged /<br>encumbered<br>to total<br>shares | ing during<br>the year |
| 1  | Mr. Ashutosh<br>Sharma | 1,02,50,00<br>0                            | 96.36  | -   | 1,02,50,<br>000             | 64.14  | <u> </u>  | -                      |

# C) Change in Promoters' Shareholding

|                        | Sharefiolding<br>of each<br>promoter | beginnir  | ding at the<br>ng of the<br>ar | sharehold                                    | nulative<br>ing during the<br>year | At the en                                 | d of the year    |   |
|------------------------|--------------------------------------|-----------|--------------------------------|--|------------------------------------|---|------------------|---|
|                        |                                      |           | No, of<br>Shares               | % of<br>total<br>shares<br>of the<br>company | No. of<br>shares                   | % of total<br>shares of<br>the<br>company | No. of<br>shares | % of total<br>shares of<br>the<br>company |
| Mr. Ashutosh<br>Sharma | At<br>beginning<br>the year          | the<br>of | 10250000                       | 96.36  | 10250000                           | 64.14                                     | 10250000         | 64.14                                     |

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D) Shareholding Pattern of top ten Shareholders:

(Other than Directors, Promoters and Holders of GDRs and ADRs):

| SN | For Each of the<br>Top 10       | of th         | at the beginning<br>e year             | Cumulative Shareholding<br>during the year |  |  |
|----|---------------------------------|---------------|--|--|--|--|
|    | Shareholders                    | No. of shares | % of total<br>shares of the<br>company | No. of<br>shares                           | % of total<br>shares of the<br>company |  |
| 1  | Growth Catalyst<br>Partners LLC | 100           | 0.00                                   | NIL  | NIL                                    |  |
| 2  | Lok Capital<br>Growth Fund      | NIL           | NIL                                    | 5272508                                    | 32.99                                  |  |
| 3  | Mr Rajendra<br>Gupta            | 70299         | 0.66                                   | 70299                                      | 0.44                                   |  |
| 4  | Mr Harvinder<br>Gandhi          | NIL           | NIL                                    | 70299                                      | 0.44                                   |  |
| 5  | Duane Park Pvt<br>Ltd           | NIL           | NIL                                    | 200  | 0.0013                                 |  |

# E) Shareholding of Directors and Key Managerial Personnel:

| Name  | Shareholding of the<br>directors and KMP         | beginning        | ling at the<br>of the year                | Cumulative<br>shareholding during<br>the year |   |
|---|--|------------------|---|---|---|
|   |  | No. of<br>shares | % of total<br>shares of<br>the<br>Company | No. of<br>shares                              | % of total<br>shares of<br>the<br>company |
| Mr. Ashutosh<br>Sharma,                       | At the beginning of the year                     | 10250000         | 96.36                                     | 10250000                                      | 64.14                                     |
| Managing<br>Director                          | Increase in<br>Shareholding during the<br>year : | NIL              | NIL                                       | NIL   | NIL                                       |
|   | Decrease in<br>Shareholding during the<br>year : | NIL              | NIL                                       | NIL   | NIL                                       |
|   | At the end of the year                           | 10250000         | 96.36                                     | 10250000                                      | 64.14                                     |
| Mr. Sachin<br>Grover. Whole-<br>Time Director | At the beginning of the<br>year                  | 3,17,010         | 2.98                                      | 3,17,010                                      | 1.98                                      |
|   | Increase in<br>Shareholding during the<br>year   | NIL              | NIL                                       | NIL   | NIL                                       |

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| Decrease in<br>Shareholding during the<br>year : | NIL      | 0.00 | 3,17,010 | 2.98 |
|--|----------|------|----------|------|
| At the end of the year                           | 3,17,010 | 2.98 | 3,17,010 | 1.98 |

V) INDEBTEDNESS -Indebtedness of the Company including interest outstanding/accrued but not due for payment.

|                                      | Secured<br>Loans<br>excluding<br>deposits | Unsecured<br>Loans | Deposits                 | Total Indebtedness |
|--------------------------------------|---|--------------------|--------------------------|--------------------|
| Indebtedness at the                  |   |                    | <u>이 같아. 여기 같아. 한지 않</u> |                    |
| beginning of the                     | ļ   |                    | L.                       |                    |
| financial year                       | -   | -                  | -                        |                    |
| i) Principal Amount                  | 30,000,000                                |                    | -                        | -                  |
| ii) Interest due but not             | -   | _                  |                          | 30,000,000         |
| paid                                 | -   | -                  | _                        | -                  |
| iii) Interest accrued but<br>not due | 13,952                                    |                    | -                        | -<br>13,952        |
| Total (i+ii+iii)                     | 30,013,952                                |                    |                          | 30,013,952         |
| Change in indebtedness               |   |                    |                          | 30,013,952         |
| during the financial yeas            |   |                    |                          |                    |
| <ul> <li>Addition</li> </ul>         | 576,450,000                               | -                  | -                        | 576,450,000        |
| <ul> <li>Reduction</li> </ul>        | (16,632,536)                              |                    | -                        | (16,632,536)       |
| Net Change                           | 559,817,464                               |                    | -                        |                    |
| Indebtedness at the end              |   |                    |                          | 559,817,464        |
| of the financial year                |   |                    |                          |                    |
| i) Principal Amount                  | 589,817,464                               | -                  |                          | 590 947 404        |
| ii) Interest due but not             |   |                    |                          | 589,817,464        |
| paid                                 | -   | -                  | -                        | _                  |
| iii) Interest accrued but            |   |                    |                          | -                  |
| not due                              | 1,127,779                                 | •                  | -                        | 1,127,779          |
| Total (i+ii+iii)                     | 590,945,243                               |                    |                          | 590,945,243        |

# VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL-

A. Remuneration to Managing Director, Whole-time Directors and/or Manager;

Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

| S,<br>No, | Particulars of Remuneration  | Mr. Ashutosh<br>Sharma<br>Managing Director | Total Amount     |
|-----------|--|---|------------------|
| 1         | <ul> <li>Gross salary</li> <li>a. Salary as per provisions<br/>contained in section 17(1) of<br/>the Income-tax Act, 1961</li> <li>b. Value of perquisites u/s 17(2)<br/>Income-tax Act, 1961</li> <li>c. Profits in lieu of salary under<br/>section 17(3) Income- tax Act,<br/>1961</li> </ul> | 7,799,996/-                                 | 7,799,996/-      |
| 2         | Stock Option   | -   |                  |
| 3         | Sweat Equity   | -   |                  |
| 4         | Commission<br>- as % of profit<br>- others, specify  | -   |                  |
| 5         | Others - (PF & Superannuation)   |   |                  |
|           | Total (A)  | 7,799,996/-                                 | -<br>7,799,996/- |
|           | Ceiling as per the Act   | NA, Company being Pr                        | ivate Company.   |

A.

# Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon - 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

| S.<br>No. | Particulars of Remuneration  | Mr. Sachin Grover<br>Whole-Time Director | Total<br>Amount  |
|-----------|--|--|------------------|
| 1         | <ul> <li>Gross salary</li> <li>a. Salary as per provisions<br/>contained in section 17(1)<br/>of the Income-tax Act,<br/>1961</li> <li>b. Value of perquisites u/s<br/>17(2) Income-tax Act, 1961</li> <li>c. Profits in lieu of salary<br/>under section 17(3)</li> </ul> | 5,999,996/-                              | 5,999,996/-      |
| 2         | Income- tax Act, 1961<br>Stock Option  |  |                  |
| 3         | Sweat Equity   | -  | -                |
| 4         | Commission<br>- as % of profit<br>- others, specify  | -  | -                |
| 5         | Others – (PF & Superannuation)<br>Total (A)  | - 5,999,996/-                            | -<br>5,999,996/- |
|           | Ceiling as per the Act   | NA, Company being a Priv                 | vate Company     |

B. Remuneration to Managing-Director, Whole-time Directors and/or Mana

# B. REMUNERATION TO OTHER DIRECTORS: NA

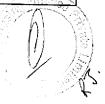
| S.<br>No. | Particulars of Remuneration                   | Name of | Directors | Total Ar | nount     |
|-----------|---|---------|-----------|----------|-----------|
| 1         | Independent Directors                         | -       | -         |          | 1         |
|           | Fee for attending board<br>committee meetings | -       | -         | -        |           |
|           | Commission                                    | -       |           | -        |           |
|           | Others, please specify                        | ·       | -         |          |           |
|           | Total (1)                                     | _       | -         | -        |           |
|           |   |         |           |          | - Tanking |

# Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

| 2 | Other Non-Executive                           | -  |   |   | 1       |
|---|---|----|---|---|---------|
|   | Directors                                     |    |   | - |         |
|   | Fee for attending board<br>committee meetings | -  | - | - |         |
|   | Commission                                    | -  | - |   | - CR. t |
|   | Others, please specify                        | -  |   |   |         |
|   | Total (2)                                     |    | - | - |         |
|   | Total (B)≕(1+2)                               | -  | - |   |         |
|   | Total Managerial<br>Remuneration              | -  | - | - |         |
|   | Overall Ceiling as per the Act                | NA |   |   |         |

# C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

| S.No, | Particulars of Remuneration                                | COMPANY SECRETARY |
|-------|--|-------------------|
| 1     | Gross salary   |                   |
|       | (a) Salary as per provisions                               | 360630            |
|       | contained in section 17(1) of the                          |                   |
|       | Income-tax Act, 1961                                       |                   |
|       | (b) Value of perquisites u/s 17(2)<br>Income-tax Act, 1961 | 0                 |
|       | (c) Profits in lieu of salary under                        | 0                 |
|       | section 17(3) Income-tax Act, 1961                         |                   |
| 2     | Stock Option   | 0                 |
| 3     | Sweat Equity   | 0                 |
| 4     | Commission   | 0                 |
|       | - as % of profit   | 0                 |
|       | Others specify   |                   |
| 5     | Others – (PF & Superannuation)                             | 0                 |
|       | Total  | 360630            |



Regd. Off.: 318, DLF Magnolias, Sector-42, Golf Course Road, Gurgaon – 122002, Haryana Corp. Off.: 312 B, Centrum Plaza, Sector – 53, Golf Course Road, Gurgaon – 122002, Haryana CIN: U65922HR2016PTC057984

# VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

There was no penalty, punishment, compounding of the Company, directors or any other officers in default in respect of the Companies Act, 2013.

For and on behalf of the Board For Ummeed Housing Finance Private Limited

Sachin Grover

Ashutosh Sharma Managing Director

DIN: 02582205

Sachin Grdver Whole-Time Director DIN: 07387359

Rupul Jhanjee Company Secretary Mr. No. A29433

Date:  $\overline{\mathcal{F}}^{th}$  June 2018 Place: Gurgaon

# S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

### INDEPENDENT AUDITOR'S REPORT

### To the Members of Ummeed Housing Finance Private Limited

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Ummeed Housing Finance Private Limited, which comprise the Balance Sheet as at March 31, 2018, the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with accounting principles generally accepted in India, including the Companies (Accounting Standards) Rules, 2006 (as amended) specified under section 133 of the Act, read with the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial control that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing, issued by the Institute of Chartered Accountants of India, as specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on whether the company has in place an adequate internal financial controls system over financial reporting and the effectiveness of such controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Company as at March 31, 2018, its profit, and its cash flows for the year ended on that date.

#### Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure 1, a statement on the matters specified in paragraphs 3 and 4 of the Order.



### Ummeed Housing Finance Private Limited Independent Auditors' Report for the year ended March 31, 2018

- 2. As required by section 143 (3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - (b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) The Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the Companies (Accounting Standards) Amendment Rules, 2016;
  - (e) On the basis of written representations received from the directors as on March 31, 2018, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018, from being appointed as a director in terms of section 164 (2) of the Act;
  - (f) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Company does not have any pending litigations which would impact its financial position.
    - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
    - ili. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

For S.R. BATLIBOI & ASSOCIATES LLP ICAI Firm's Registration Number: 101049W/E300004 Chartered Accountants

**per Amit Kabra** Partner Membership Number: 094533

Gurugram June 7, 2018



### Ummeed Housing Finance Private Limited Independent Auditors' Report for the year ended March 31, 2018

# Annexure referred to in paragraph 1 under the heading "Report on other legal and regulatory requirements" of our report of even date

### **Re: Ummeed Housing Finance Private Limited**

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) Fixed assets have been physically verified by the management during the year and no material discrepancies were identified on such verification.
  - (c) According to the information and explanations given by the management, there are no immovable properties included in fixed assets of the Company and accordingly the requirements under clause 3(i)(c) of the Order are not applicable to the Company.
- (ii) The Company's business does not involve inventories and, accordingly, the requirements under clause 3(ii) of the Order are not applicable to the Company and hence not commented upon.
- (iii) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Act. Accordingly, the provisions of clause 3 (iii)(a), (b) and (c) of the Order are not applicable to the Company and hence not commented upon.
- (iv) In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees, and securities given in respect of which provisions of section 185 and 186 of the Act are applicable and hence not commented upon.
- (v) The Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable.
- (vi) To the best of our knowledge and as explained, the Central Government has not specified the maintenance of cost records under section 148(1) of the Act, for the products/services of the Company.
- (vii) (a) Undisputed statutory dues including provident fund, employees' state insurance, income-tax, salestax, service tax, duty of customs, duty of excise, value added tax, cess and other statutory dues have generally been regularly deposited with the appropriate authorities though there have been slight delays in a few cases.

According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance, income-tax, service tax, sales-tax, duty of custom, duty of excise, value added tax, cess and other statutory dues were outstanding, at the year end, for a period of more than six months from the date they became payable.

- (b) According to the records of the Company, there are no dues of income-tax, sales-tax, service tax, duty of custom, duty of excise, value added tax and cess which have not been deposited on account of any dispute.
- (viii) In our opinion and according to the information and explanations given by the management, the Company has not defaulted in repayment of loans or borrowings to a financial institution or bank or government or dues to debenture holders.
- (ix) According to the information and explanations given by the management, the Company has not raised any money by way of initial public offer or further public offer, hence not commented upon.

Further, monies raised by the Company by way of term loans were applied for the purpose for which those were raised, though idle/surplus funds which were not required for immediate utilization were gainfully invested in liquid assets payable on demand.

Chartered Accountants

### Ummeed Housing Finance Private Limited Independent Auditors' Report for the year ended March 31, 2018

- (x) Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, we report that no material fraud by the Company or on the Company by the officers and employees of the Company has been noticed or reported during the year.
- (xi) According to the information and explanations given by the management, the provisions of Section 197 read with Schedule V of the Act is not applicable to the Company and hence reporting under clause 3(xi) is not applicable and hence not commented upon.
- (xii) In our opinion, the Company is not a nidhi company. Therefore, the provisions of clause 3(xii) of the Order are not applicable to the Company and hence not commented upon.
- (xiii) According to the information and explanations given by the management, transactions with the related parties are in compliance with section 177 and 188 of the Act where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and on an overall examination of the balance sheet, the Company has complied with provisions of section 42 of the Companies Act, 2013 in respect of the private placement of shares during the year. According to the information and explanations given by the management, we report that the amounts raised, have been used for the purposes for which the funds were raised.
- (xv) According to the information and explanations given by the management, the Company has not entered into any non-cash transactions with directors or persons connected with him as referred to in section 192 of the Act.
- (xvi) According to the information and explanations given to us, the provisions of section 45-IA of the Reserve Bank of India Act, 1934 are not applicable to the Company.

For S. R. BATLIBOI & ASSOCIATES LLP ICAI Firm's Registration Number: 101049W/E300004 Chartered Accountants

**per Amit Kabra** Partner Membership Number: 094533

Gurugram June 7, 2018

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#### **Ummeed Housing Finance Private Limited** Balance Sheet as at 31 March 2018

| Balance Sheet as at 31 March 2018 |        | (Amount in INR unless otherwise state |                                   |  |
|-----------------------------------|--------|---------------------------------------|-----------------------------------|--|
|                                   | Notes  | As at                                 | As at                             |  |
| Equity and liabilities            |        | March 31, 2018                        | March 31, 2017                    |  |
| Shareholders' funds               |        |                                       |                                   |  |
| Share capital                     | 6      |                                       |                                   |  |
| Reserves and surplus              | 3<br>4 | 360,913,680                           | 264,544,330                       |  |
|                                   | 4      | 317,310,366                           | 39,279,088                        |  |
|                                   |        | 678,224,046                           | 303,823,418                       |  |
| Non-current liabilities           |        |                                       |                                   |  |
| Long-term borrowings              | 5      | 437,320,311                           | 60 C ( 0 0 0 0                    |  |
| Long-term provisions              | 5<br>6 | 5,978,888                             | 23,546,377                        |  |
|                                   |        | 443,299,199                           | 1,192,203                         |  |
|                                   |        | 445,235,135                           | 24,738,580                        |  |
| Current liabilities               |        |                                       |                                   |  |
| Trade payables                    | 7      | 2,591,045                             | 2,147,332                         |  |
| Other current liabilities         | 7<br>7 | 332,557,877                           | 9,984,159                         |  |
| Short-term provisions             | 6      | 2,172,962                             | 450,621                           |  |
| <b>7</b> . t. t                   |        | 337,321,884                           | 12,582,112                        |  |
| Total                             |        | 1,458,845,129                         | 341,144,110                       |  |
| Assets                            |        |                                       |                                   |  |
| Non-current assets                |        |                                       |                                   |  |
| Property, Plant and Equipment     |        |                                       |                                   |  |
| Tangible Assets                   | 8.1    | 10 500 010                            |                                   |  |
| Intangible assets                 | 8.2    | 10,560,612                            | 1,571,875                         |  |
| Deferred tax assets (net)         | 9      | 1,628,791<br>3,687,702                | 1,976,409                         |  |
| Loans and advances                | 10     | 1,042,129,747                         | 140 000 045                       |  |
|                                   | 10     | 1,058,006,852                         | 119,686,515                       |  |
| Current assets                    | -      | 1,000,000,032                         | 123,234,799                       |  |
| Current investments               | 12     | 170 400 014                           | 50.004.040                        |  |
| Cash and bank balances            | 12     | 179,429,914<br>170,397,273            | 59,304,346                        |  |
| Loans and advances                | 10     | 36,019,430                            | 150,646,688                       |  |
| Other current assets              | 11     | 14,991,660                            | 5,086,808                         |  |
|                                   |        | 400,838,277                           | 2,871,469                         |  |
| Total                             | -      | 1,458,845,129                         | <u>217,909,311</u><br>341,144,110 |  |
|                                   | =      | 170010701120                          | 341,144,110                       |  |

Summary of significant accounting policies The accompanying notes are an integral part of the financial statements

2.1

As per our report of even date

For S. R. BATLIBOI & ASSOCIATES LLP ICALFirm registration number : 101049W/E300004 Chartered Accountants

per Amit Kabra

Partner Membership number: 094533

Date: 7th June 2018 Place: Gurgaon





For and on behalf of the Board of Directors of Ummeet Housing Finance Private Limited

smø Sachin Grover

Ashutosh Sharma Managing Director DIN:02582205  $l \sim$ 

Membership number:

Date: 7th June 2018

Place: Gurgaon

068171

DIN:07387359 l Bikash Mishra Rupul Jhanjee **Financial Controller** 

Director

Company Secretary Membership number: A29433

| Ummeed Housing Finance Private Limited                        |  |
|---|--|
| Statement of Profit and Loss for the year ended 31 March 2018 |  |

| Statement of Profit and Loss for the year ended 31 March 20  |       |                | (Amount in INR unless otherwise stated) |  |  |
|--|-------|----------------|---|--|--|
|  | Notes | Year ended     | Year ended                              |  |  |
| Income   |       | March 31, 2018 | March 31, 2017                          |  |  |
| ······································                       |       |                |   |  |  |
| Revenue from operations                                      | 14    | 110,967,924    | 6,908,313                               |  |  |
| Other income   | 15    | 15,668,998     | 12,056,851                              |  |  |
| Total revenue (I)  |       | 126,636,922    | 18,965,164                              |  |  |
| Expenses   |       |                |   |  |  |
| Employee benefit expenses                                    | 16    | 68.372.663     | 26.040.000                              |  |  |
| Finance costs  | 17    | 16,054,666     | 26,048,892                              |  |  |
| Depreciation and amortization expenses                       | 18    | 1,771,812      | 739,261                                 |  |  |
| Other expenses   | 20    | 33,482,862     | 417,424                                 |  |  |
| Provisions and write-offs                                    | 19    | 3,806,001      | 17,590,229                              |  |  |
| Total expenses (II)  | 10    | 123,488,004    | 608,564                                 |  |  |
|  |       | 123,408,004    | 45,404,370                              |  |  |
| Profit/ (Loss) before tax (III)=(I)-(II)<br>Tax expense:     |       | 3,148,918      | (26,439,206)                            |  |  |
| Current tax  |       |                |   |  |  |
| Deferred tax   |       | 977,861        | -                                       |  |  |
| MAT Credit Entitlement                                       |       | (3,687,702)    | 266,688                                 |  |  |
|  |       | (977,861)      | -                                       |  |  |
| <sup>o</sup> rofit/ (Loss) after tax                         | •     | 6,836,620      | (26,705,894)                            |  |  |
| Earnings per equity share                                    | 21    |                |   |  |  |
| Nominal value of share Rs. 10 (March 31, 2017: Rs. 10)]      | 21    |                |   |  |  |
| Basic (Computed on the basis of total profit for the year)   |       |                |   |  |  |
| Diluted (Computed on the basis of total profit for the year) |       | 0.45           | (2.52)                                  |  |  |
| vinced (compared on the basis of total profit for the year)  |       | 0.34           | (2.12)                                  |  |  |
|  |       |                |   |  |  |

2.1

Summary of significant accounting policies

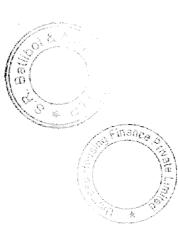
The accompanying notes are an integral part of the financial statements

As per our report of even date

For S. R. BATLIBOI & ASSOCIATES LLP ICAI Firm registration number : 101049W/E300004 Chantered Accountants

per Amit Kabra Partner Membership number: 094533

Date: 7th June 2018 Place: Gurgaon



For and on behalf of the Board of Directors of Ummeed Housing Finance Private Limited

Ashutosh Shafma Managing Director DIN:02582205

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Sachin Grove Director DIN:07387359

Bikash Mishra Financial Controller Membership number: 068171

Date: 7th June 2018 Place: Gurgaon Rupul Jhanjee Company Secretary

Membership number: A29433

### Ummeed Housing Finance Private Limited Statement of Cash Flows for the year ended March 31, 2018

| Statement of Cash Flows for the year ended March 31, 2018  | (Amount in INR ) | int in INR unless otherwise stated) |  |
|--|------------------|-------------------------------------|--|
|  | Year ended       | Year ended                          |  |
| Cash flow from operating activities  | March 31, 2018   | March 31, 2017                      |  |
| Profit/ (Loss) before tax  |                  |                                     |  |
| Adjustments to recently profit before touts and and a  | 3,148,918        | (26,439,206)                        |  |
| Adjustments to reconcile profit before tax to net cash flows:<br>Expenses on employee stock option             |                  | ,                                   |  |
| Depression and among the first   | 5,691,071        |                                     |  |
| Depreciation and amortization  | 1,771,812        | 417,424                             |  |
| Interest Income  | (7,995,184)      | (10,645,501)                        |  |
| Income from mutual funds   | (888,676)        | (1,404,346)                         |  |
| Dividend income on mutual funds  | (6,785,138)      | (1,101,040)                         |  |
| Interest On term loans from banks/ FI's  | 13,363,296       | 16,746                              |  |
| Interest on income tax refund  |                  | (7,004)                             |  |
| Operating Loss before working capital changes  |                  |                                     |  |
| Movements in working capital   | 8,306,099        | (38,061,887)                        |  |
| Increase / (decrease) in trade payables  |                  |                                     |  |
| Increase / (decrease) in provisions  | 443,713          | 1,876,353                           |  |
|  | 5,531,165        | 1,642,826                           |  |
| Increase / (decrease) in other current liabilities   | 175,402,405      | 3,091,798                           |  |
| Decrease / (Increase) in loans and advances  | (953,375,854)    | (124,385,386)                       |  |
| Decrease / (increase) in other current assets  | (8,086,114)      | (2,499,149)                         |  |
| Cash generated from / (used in) operations   | (771,778,586)    | (158,335,445)                       |  |
| Direct taxes paid (net of refunds)   |                  | (100,000,110)                       |  |
| Net cash flow used in operating activities (A)   | (771,778,586)    | (158,335,445)                       |  |
| Cash flows from investing activities   |                  |                                     |  |
| Interest income received   | 4.039.000        |                                     |  |
| Income from mutual funds   | 4,938,968        | 10,635,757                          |  |
| Dividend income on mutual funds  | 888,676          | 711,922                             |  |
| Purchase of property, plant and equipment  | 5,758,918        | -                                   |  |
| Purchase of current investments  | (10,412,931)     | (3,965,708)                         |  |
| Sale proceeds from current investments   | (905,700,000)    | (118,000,000)                       |  |
| Net Cash (used in) / from Investing Activities (B)   | 786,600,652      | 59,388,078                          |  |
| ver dash (used in) / from investing Activities (B)   | (117,925,717)    | (51,229,951)                        |  |
| Cash Flows from Financing Activities   |                  |                                     |  |
| Proceeds from issuance of preference share capital (including securities premium)                              | 359,985,503      | 224,997,166                         |  |
| Proceeds from issuance of equity share capital (including securities premium)                                  | 2,014,563        |                                     |  |
| Proceeds from Long-term barrowings   | 576,450,000      | 2,002,852                           |  |
| Repayment of Long term borrowings  |                  | 30,000,000                          |  |
| nterest paid   | (16,632,536)     | -                                   |  |
| Share issue expense  | (12,235,517)     | *                                   |  |
| Net Cash from Financing Activities ( C )   | (127,125)        | -                                   |  |
|  | 909,454,888      | 257,000,018                         |  |
| Net Increase in Cash & Cash Equivalent (A+B+C)   | 19,750,585       | 47,434,622                          |  |
| Cash & Cash Equivalents in the Beginning of the Year   | 150,646,688      | 103,212,066                         |  |
| Cash and cash equivalents at the end of the year (refer note 13)   | 170,397,273      | 150,646,688                         |  |
| Numerican address Marcola and a second s |                  | 100,040,000                         |  |

2.1

Summary of significant accounting policies The accompanying notes are an integral part of the financial statements

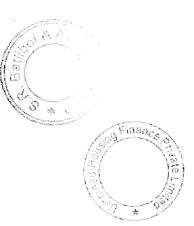
As per our report of even date

For S. R. BATLIBOI & ASSOCIATES LLP ICA)-Firm registration number : 101049W/E300004 Chartered Accountants

per Anti Kabra

Partner Membership number: 094533

Date: 7th June 2018 Place: Gurgaon



nd on behalf of the Board of Directors of For Um fedd Housing Finance Private Limited

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Ashutosh Sharma Managing Director DIN:02582205

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L, 1 Bikásh Mishra Financial Controller Membership number: 068171

DIN:07387859 Rupui Jhanjee

Sachin Grove

Director

**Company Secretary** Membership number: A29433

Date: 7th June 2018 Place: Gurgaon

### 1. Corporate information

Ummeed Housing Finance Private Limited ('the Company') is a Company domiciled in India as a private limited company. The Company was incorporated on January 27, 2016. The Company is registered with National Housing Bank (NHB) and is engaged in the long term financing activity in the domestic markets to provide housing finance.

The Company is mainly engaged in the business of providing housing loans.

### 2. Basis of preparation

The financial statements of the Company have been prepared in accordance with the generally accepted accounting principles in India (Indian GAAP). The financial statements of the Company have been prepared to comply in all material respects with the accounting standards notified under section 133 of the Companies Act 2013 ("the Act"), read together with paragraph 7 of the Companies (Accounts) Rule 2014; the Companies (Accounting Standards) Amendment Rules, 2016 and the guidelines issued by the National Housing Bank to the extent applicable. The financial statements have been prepared on an accrual basis under the historical cost convention. The accounting polices applied by the Company are consistent with those used in the previous year.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the Schedule III to the Act. The Company has ascertained its operating cycle as 12 months for the above purpose.

### Summary of significant accounting policies

### a. Use of Estimates

The preparation of financial statements in conformity with Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

### b. Property, plant and equipment

All Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses, if any. Cost comprises the purchase price, borrowing cost if capitalization criteria are met and directly attributable cost of bringing the asset to its working condition for its intended use. Any trade discounts and rebate are deducted in arriving at the purchase price.

Gains or losses arising from de-recognition or disposal of property, plant and equipment are measured as the difference between the net disposal proceeds and the carrying amount of the assets and are recognized in the statement of profit and loss when the assets is derecognized.

### c. Depreciation

Depreciation on tangible fixed assets is calculated on a Straight Line basis using the rates arrived at based on the useful lives estimated by the management. As per the requirement of Schedule II of the companies Act, 2013, the company has evaluated the useful life of fixed assets which are as per the provisions of Part C of the Schedule for calculation of depreciation. The estimated useful lives of the fixed assets are as follows:

inanca



|                               | Useful lives (years) |
|-------------------------------|----------------------|
| Computers                     | 3                    |
| Computer servers and networks | 6                    |
| Office equipment              | 5                    |

### d. Intangible assets

Intangible assets are amortized on a straight line basis over the estimated useful economic life. The Company uses a rebuttable presumption that the useful life of an intangible asset will not exceed six years from the date when the asset is available for use. If persuasive evidence exists to the affect that useful life of an intangible asset exceeds six years, the Company amortizes the intangible asset over the best estimate of its useful life.

### e. Impairment of Property, plant and equipment and intangible assets

The carrying amount of assets is reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the assets, net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset. In determining net selling price, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.

### f. Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis except for investments in the units of unquoted mutual funds in the nature of current investments that have been valued at the net asset value declared by the mutual fund in respect of each particular scheme, in accordance with the NHB directions. Long-term investments are carried at cost. However, provision for diminution in value is made to recognise a decline other than temporary in the value of the investments.

On disposal of an investment the difference between carrying amount and net disposal proceeds are charged or credited to the statement of profit and loss.

### g. Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing costs are expensed in the period they occur.

### h. Retirement and other employee benefits

- i. Retirement benefit in the form of provident fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable to the provident fund. The Company recognizes contribution payable to the provident fund scheme as an expenditure, when an employee renders the related service.
- ii. Gratuity liability is a defined benefit obligation and is provided for on the basis of an actuarial valuation on projected unit credit method made at the end of each financial year. Actuarial gains and losses for defined benefit plans are recognised in full in the period in which they occur in the statement of profit and loss.



### Ummeed Housing Finance Private Limited Notes to financial statements for the year ended March 31, 2018

- iii. The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the year-end. Actuarial gains/losses are immediately taken to the statement of profit and loss and are not deferred. The Company presents the leave as a current liability in the balance sheet, to the extent it does not have an unconditional right to defer its settlement for 12 months after the reporting date.
- iv. Accumulated leave, which is expected to be utilised within the next 12 months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.
- v. The Company recognizes termination benefit as a liability and an expense when the Company has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

### i. Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

- i. Interest Income is recognised on a time proportion accrual basis taking into account the amount outstanding and the interest rate implicit in the underlying agreements. Income or any other charges on non-performing assets is recognised only when realised and any such income recognised before the assets became nonperforming and remaining unrealised is reversed. Income on loans assigned through direct assignment is recognised over the tenure of the assignment transaction.
- ii. Interest income on deposits with banks is recognised on a time proportion accrual basis taking into account the amount outstanding and the interest rate applicable.
- ill. Loan processing fees are recognized upfront on disbursement of loan.
- iv. Penal interest is recognized on cash basis.
- v. Dividend income is recognized when the Company's right to receive dividend is established by the reporting date.
- vi. All other income is recognised on an accrual basis.

### j. Foreign Currency Translation

- i. All transactions in foreign currency are recognised at the exchange rate prevailing on the date of the transaction.
- ii. Foreign currency monetary items are reported using the exchange rate prevailing at the close of the financial year.
- iii. Exchange differences arising on the settlement of monetary items or on the restatement of Company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognised as income or expenses in the year in which they arise.





### k. Income taxes

- i. Tax expense comprises current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961, enacted in India. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date. Current income tax relating to items recognised directly in equity is recognised in equity and not in the statement of profit and loss.
- ii. Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date. Deferred income tax relating to items recognised directly in equity is recognised in equity and not in the statement of profit and loss.
- iii. Deferred tax liabilities are recognised for all taxable timing differences. Deferred tax assets are recognised for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that they can be realised against future taxable profits.
- iv. The carrying amount of deferred tax assets are reviewed at each reporting date. The Company writes-down the carrying amount of deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.
- v. Minimum alternate tax (MAT) paid in a year is charged to the statement of profit and loss as current tax. The Company recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the Company will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the Company recognizes MAT credit as an asset in accordance with the Guidance Note on Accounting for Credit Available in respect of Minimum Alternative Tax under the Income-tax Act, 1961, the said asset is created by way of credit to the statement of profit and loss and shown as "MAT Credit Entitlement." The Company reviews the MAT Credit Entitlement asset at each reporting date and writes down the asset to the extent the Company does not have convincing evidence that it will pay normal tax during the specified period.

### I. Provisions

A provision is recognised when the Company has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best management estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

### m. Contingent liability

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

### n. Cash and Cash equivalents

Cash and cash equivalents for the purpose of cash flow statement comprise cash in hand and cash at bank and short-term investments with an original maturity of three months or less.

### o. Classification and provisioning for Standard Assets and Non-Performing Assets (NPAs) / Write off

Housing loans and other loans are classified as per the Housing Finance Companies (NHB) Directions, 2010 ("the NHB Directions"), into performing and non-performing assets. Further, non-performing assets are classified into sub-standard, doubtful and loss assets and provision made based on criteria stipulated by the NHB Directions. Additional provisions are made against all non-performing assets over and above the provisions stated in the NHB Directions, if in the opinion of the management higher provision is necessary.

The Company maintains standard provision to cover potential credit losses, which are inherent in any loan portfolio but not identified, In accordance with the "NHB Directions".

The Company reviews the stressed cases periodically and if it considers that recovery in such assets is not probable, then it can classify such assets as "loss assets" and write off the same in Profit and loss account.

### p. Earnings per shares

The Company reports basic and diluted earnings per share in accordance with Accounting Standard 20- "Earnings per Share" notifies under section 133 of the Companies Act 2013. Basic earnings per share is computed by dividing the net profit after tax attributable to Equity shareholders outstanding during the year.

Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue equity shares were exercised or converted during the year. Diluted earnings per share is computed by dividing the net profit after tax attributable to the equity shareholders for the year by weighted average number of equity shares considered for deriving the basic EPS and weighted average number of shares that could have been issued upon conversion of all potential equity shares.

### q. Shared based payments

In case of stock option plan, measurement and disclosure of the employee share-based payment plans is done in accordance with the Guidance Note on Accounting for Employee Share-based Payments, issued by the Institute of Chartered Accountants of India as applicable for equity-settled share based payments.

The cost of equity-settled transactions is measured using the intrinsic value method and recognised, together with a corresponding increase in the "Stock options outstanding account" in reserves. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The expense or credit recognised in the statement of profit and loss for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

### Ummeed Housing Finance Private Limited

Notes to financial statements for the year ended March 31, 2018

(Amount In INR unless otherwise stated)

| 3. Share capital Authorized shares  | As at<br>March 31, 2018    | As at<br>March 31, 2017    |
|---|----------------------------|----------------------------|
| 1.63.00.000 (March 31, 2017: 1.10.00.000) equity shares of Rs. 10/- each<br>1.55.00.000 (March 31, 2017: 1.55.00.000) 0.001% Cumulative, Non-Participative and<br>Compulsority Convertible Preference shares of Rs. 20/- each   | 163,000,000<br>310,000,000 | 110,000,000<br>310,000,000 |
| Total Authorized shares capital   | 473,000.000                | 420,000,000                |
| Issued, subscribed and fully paid-up shares<br>1,59,80,316 (March 31, 2017: 1,06,37,409) equity shares of Rs. 10/- each<br>1,00,55,526 (March 31, 2017: 79,08,512) 0.001% Cumulative, Non-Participative and<br>Compulsonly Convertible Preference shares of Rs. 20/- each | 159,803,160<br>201,110,520 | 106,374,090<br>158,170,240 |
| Total issued, subscribed and fully paid-up share capital  | 360,913,680                | 264,544,330                |

(a) Reconciliation of the shares outstanding at the beginning and at the end of the reporting year Equity shares

|                                    | As at March 31, 2 | 018         | As at March 31, 20 | 17          |
|------------------------------------|-------------------|-------------|--------------------|-------------|
| Al the beginning of the user       | No. of Shares     | Amount      | No. of Shares      | Amount      |
| At the beginning of the year       | 10,637,409        | 106,374,090 | 10.567.010         | 105.670,100 |
| Issued during the year             | 70,599            | 705,990     | 70.399             | 703.990     |
| Conversion during the year         | 5,272,308         | 52,723,080  |                    | 100,000     |
| Outstanding at the end of the year | 15,980,316        | 159,803,160 | 10,637,409         | 106,374,090 |

Preference shares

|                                    | As at March 3 | 1, 2018       | As at March 31, 20 | 17          |
|------------------------------------|---------------|---------------|--------------------|-------------|
|                                    | No. of Shares | Amount        | No. of Shares      | Amount      |
| At the beginning of the year       | 7,908,512     | 158,170,240   | *                  | /inpunt     |
| issued during the year             | 7,419,322     | 148,386,440   | 7,908,512          | 158,170,240 |
| Conversion during the year         | (5.272,308)   | (105,446,160) |                    | 100.110.240 |
| Outstanding at the end of the year | 10,055,526    | 201,110.520   | 7,908,512          | 158,170,240 |

#### (b) Terms/ rights attached to equity shares

(b) Ferms/ rights attached to equity shares The Company has a single class of equity shares having a par value of Rs. 10 per share (previous year Rs. 10 per share). Each holder of equity share is entitled to one vote per share in proportion of the share of the paid-up capital of the Company held by the shareholder. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after discharging all liabilities of the Company. In proportion to their shareholdings.

#### (c) Terms of conversion/ redemption of CCPS

The Company has one class of preference shares having par value of Rs. 20 per share. During the year ended 31 March 2018, the Company Issued:

74,19,322 CCPS of Rs. 20 each fully paid-up at face value of Rs. 20 per share. CCPS carry cumulative dividend @ 0.001% p.a. The Company declares and pays dividend on the sharos in Indian Ruppe. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. CCPS holders are not entitled to vole on any resolutions placed before the Company.

Each holder of 0.001% CCPS can opt to convert its preference shares into equity share at any time, prior to the expiry of twenty years from the date of allotment i.e. May 19, 2017. If the holder does not exercise its conversion option, the Company will redeem these shares at the price determined as provided in the Shareholder's Agreement in effect at the time of redemption. This conversion price shall be the Subscription Price and shall be subject to adjustment from time to time as provided in the Shareholder's Agreement.

In the event of liquidation of the Company the holders of preference shares will have priority over equity shares in the payment of dividend and repayment of capital.

During the year ended 31 March 18, the Company converted 52,72,308 CCPS into equity shares in the ratio of 1:1.

#### (d) Details of shareholders holding more than 5% shares in the Company

| Name of the shareholder                     | As at March      | 1 31, 2018         | As at March 31, 2017 |                    |
|---|------------------|--------------------|----------------------|--------------------|
|   | Number of shares | % of share holding | Number of shares     | % of share holding |
| Equity shares of Rs. 10 each fully paid     |                  |                    |                      |                    |
| Ashutosh Sharma                             | 10,250,000       | 64%                | 10.250.000           | 96%                |
| Lok Capital Growth Fund                     | 5,272,508        | 33%                |                      |                    |
| Preference shares of Rs. 20 each fully paid |                  |                    |                      |                    |
| Lok Capital Growth Fund                     | 4,328,013        | 53%                | 5,272,308            | 67%                |
| Duane Park                                  | 5,727,513        | 47%                | 2,636,204            | 33%                |

Finance



Ummeed Housing Finance Private Limited Notes to financial statements for the year ended March 31, 2018

(Amount in INR unless otherwise stated)

| 4. Reserves and surplus   | As at<br>March 31, 2018 | As at<br>March 31, 2017                    |
|---|-------------------------|--|
| Securities premium account  | Million 01, 2010        | Narch 31, 2017                             |
| Balance as per the last financial statements                        | 68.125.788              |  |
| Add: premium on Issue of CCPS and equity                            | 265,630,709             | -  |
| Less: Share issue expenses  | (127,125)               | 68,125,788                                 |
| Closing Balance   | 333,629,372             |  |
|   |                         | 68,125,788                                 |
| Statutory reserves (Under Section 29 C of the NHB Act) <sup>#</sup> |                         |  |
| Balance as per the last financial statements                        |                         |  |
| Add: Additions / transfers during the year                          | 1.367.324               | -  |
| Closing balance   | 1,367,324               | A  |
|   | 1,307,324               | •  |
| Employee Stock Option Outstanding                                   |                         |  |
| Balance as per last financial statements                            |                         |  |
| Add: Additions on account of grants during the year                 |                         | -  |
| Less: Transferred to securities premium on account of               | 5,691,071               | -  |
| exercise of options   | •                       | -  |
| ess: Transferred to general reserve on unexercised                  |                         |  |
| pplions lapsed / cancelled  | •                       | *  |
| Closing balance   |                         | 79.000 ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) |
| Superior Superior   | 5,691,071               |  |
| Surplus/ (deficit) in the statement of profit and loss              |                         |  |
| Balance as per last financial statements                            | (28,846,697)            | (2.440.800)                                |
| ess: Profit for the year  | 6.836.620               | (2,140,806)                                |
| loss: Transfer to Statutory reserves (@ 20% of profit after tax as  | (1,367,324)             | (26,705,894)                               |
| equired by section 29C of the NHB Act)*                             | (1,007,024)             | -  |
| let Surplus/ (deficit) in the statement of profit and loss          | (23,377,401)            | (28,845,700)                               |
| Fotal reserves and surplus  |                         |  |
|   | 317,310,366             | 39,279,088                                 |

#Statutory reserve represents the reserve fund created under Section 29C of the National Housing Bank of India Act, 1987 (NHB Act). Under Section 29C, a Housing Finance Company is required to transfer a sum not less than twenty percent of its net profit every year as disclosed in statement of profit and loss before any dividend is declared. For this purpose any special reserve created by the Company under Section 38(1) (viii) of income tax Act 1981, is considered to be an eligible transfer. In view of the losses in previous years, no amount have been transferred to such reserve. During the current year, the Company has transferred an amount of Rs. 13,67,324 (P.Y. NIL) to special reserve in terms of Section 36(1) (viii) of the income Tax Act 1981 considered eligible for special reserve u/s 29C of NHB Act 1987.

In terms of requirement of NHB's Circular No. NHB(ND)/DRS/Pol Circular.81/2013-14 dated April 7, 2014 following information on Reserve Fund under section 29C of the NHB Act, 1987 is provided:

| Particulars  | As at<br>March 31, 2018 | As at<br>March 31, 2017  |
|--|-------------------------|--|
| a. Special Reserve u/s 29C of The National Housing Bank  |                         | Realization of the second states of the second stat |
| Balance at the beginning of the year   |                         |  |
| a) Statutory Reserve u/s 29C of the National Housing Bank Act, 1987  |                         |  |
| b) Amount of special reserve u/s 36(1)(vill) of Income Tax Act, 1961 taken into account for<br>the purposes of Statutory Reserve under Section 29C of the NH6 Act, 1987                | -                       |  |
| c) Total   |                         |  |
| Addition /Appropriation / Withdrawal during the year<br>Add:   |                         |  |
| a) Amount transferred u/s 29C of the NHB Act, 1987   |                         |  |
| b) Amount of special reserve u/s 36(1)(viii) of Income Tax Act, 1981 taken into account for<br>the purposes of Statutory Reserve under Section 29C of the NHB Act, 1987                | 1,367,324               |  |
| Less:  |                         |  |
| a) Amount appropriated from the Statutory Reserve u/s 29C of the INHB Act, 1987  |                         |  |
| b) Amount withdrawn from the Special Reserve u/s 36(1)(vili) of Income Tax Act, 1961<br>which has been taken into account for the purpose of provision u/s 29C of the NHB Act,<br>1987 |                         |  |
| Balance at the end of the year   |                         |  |
| a) Statutory Reserve u/s 29C of the National Housing Bank Act, 1987  | -                       |  |
| b) Amount of special reserve u/s 38(1)(vili) of Income Tax Act, 1961 taken into account for<br>the purposes of Statutory Reserve under Section 29C of the NHB Act, 1987                | 1,367,324               |  |
| c) Totai   | 1,367,324               | an geogram   |





Ummeed Housing Finance Private Limited Notes to financial statements for the year ended March 31

| 5. Long-term borrowings  | Non-curre                    | Non-current portion                    |                      | (Amount in INR unless otherwise stated)<br>Current maturities |  |
|--|------------------------------|--|----------------------|---|--|
|  | As at March 31, 2018         | As at March 31, 2017                   | As at March 31, 2018 | As at March 31, 2017  |  |
| Term Loans   |                              |  |                      | As at March 31, 2017  |  |
| Secured  |                              |  |                      |   |  |
| Indian rupee loan from Banks   | 192,537,756                  |  | 57,995,384           |   |  |
| Indian rupee loan from Non-Banking Finance Companies   | 244,782,555                  | 23.546.377                             |                      |   |  |
|  | 244,102,000                  | 23,340,377                             | 94,501,769           | 6,453,623   |  |
| Total  | 437,320,311                  | 03 546 833                             |                      |   |  |
|  | 407,020,011                  | 23,546,377                             | 152,497,153          | 6,453,623   |  |
| Nature of security   |                              |  |                      |   |  |
|  |                              |  | As at                | As at   |  |
| a) Loans secured by hypothecation (exclusive charge) of port   | folia lenue                  | ······································ | March 31, 2018       | March 31, 2017  |  |
| b) I come pocured by impetition of the data of the dat | iono iuans                   |  | 442,407,950          | 15,000,000  |  |
| b) Loans secured by hypothecation (exclusive charge) of port   | folio loans and margin money | deposits                               | 141,562,500          | 15.000.000  |  |
| b) Loans secured by hypothecation (exclusive charge) of vehi   | icles                        |  | 5,847,014            |   |  |
| Total outstanding  |                              |  |                      | ~   |  |
|  |                              |  | 589,817,464          | 30,000,000  |  |

### Details of Term Loans from Banks and NBFCs:

Term Loans from Banks and NBFC's during the Financial Year 2017-18:

Term Loans from Banks and NBFU's during the Financial Year 2017-18: a. Secured term loans from Banks include loans from various banks and carry rate of interest in the range of 11.00% to 12.40% p.a. The loans are having tenure of 3 to 5 years from the date of issue and are repayable in monthly or quarterly instalments. These loans are secured by hypothecation (exclusive charge) of the portfolio loans given by the Company and margin money deposits. Secured term loan from banks include auto loans of Rs. 58.47 takk (P.Y. Nil) which are secured by hypothecation of Company's vehicles

b. Secured term loans from non-backing finance companies carry interest rate in the range of 12.00% p.a to 13.50% p.a. and are for a tenure of 3 to 5 years from the date of issue.

### Terms of repayment of borrowings from non-banking finance companies:

| Rate of Interest   | Maturity   | No. of instalments                     | 31-Mar                      |                               |
|--|--|--|-----------------------------|-------------------------------|
| 12.00%   | < 1 Year   | 10                                     | Current                     | Non Current                   |
| 12.00%   | 2 Year   | 12                                     | 6.405,201                   |                               |
| 12.00%   | >3 Year  |  | e.                          | 8,576,85                      |
| 12.50%   | < 1 Year   | 38                                     | -                           | 35,017,94                     |
| 12.50%   | 2 Year   | 70                                     | 38,013,236                  |                               |
| 12.50%   | >3 Year  | 74                                     | -                           | 43,233,39                     |
| 13.50%   | < 1 Year   | 88                                     | -                           | 52,225,19                     |
| 13.50%   | 2 Year   | 12                                     | 3,750,000                   | -                             |
| 13.50%   | >3 Year  | 12                                     | •                           | 3,750,00                      |
| Total (A   |  | 13 -                                   |                             | 4,062,50                      |
| 10010  | 1  | -                                      | 48,168,437                  | 146,885,88                    |
| Repayable in Quarterly Instalments   |  | -                                      | 31-Mar                      | 18                            |
| Rate of Interest   | Maturity   | No. of Instalments                     | Current                     | Non Current                   |
| 12.50%   | < 1 Year   | 8                                      | 43,333,332                  | HOLEGUITAIR                   |
| 12.50%   | 2 Year   | 8                                      |                             | 43,333,33                     |
| 12.50%   | >3 Year  | 8                                      |                             | 43,333,330                    |
| 13.00%   | < 1 Year   | 4                                      | 3,000,000                   | 40,000,00                     |
| 13.00%   | 2 Year   | 4                                      |                             | 3,000,00                      |
| 13,00%   | >3 Year  | 11                                     |                             | B,250,00                      |
| Total (B   | )  |  | 46,333,332                  | 97,916,66                     |
| Total Borrowings from Non-Banking Finance Companies (A + B   | )  | -                                      | 94,501,769                  | 244,782,55                    |
| 6. Provisions  | 1  | ong-term                               | Short-te                    |                               |
|  | As at March 31, 201  |  | As at March 31, 2018        |                               |
| Provision for employee benefits  |  |  | <u>Aa at Match 51, 2010</u> | As at March 31, 2017          |
| Provision for gratuity (refer note 25)   | 1,052,1  | 81 289,936                             | 4,144                       | 4 10                          |
| Provision for leave benefits (refer note 25)   | 646,9  |  | 166,209                     | 1,18                          |
| Provision on incentives (refer note 25)  |  |  | 1,807,725                   | 37,395                        |
|  | 1,699,1  | 57 602,853                             | 1,978,078                   | 392,820                       |
| Other provisions   |  |  | 1,310,010                   | 431,407                       |
| Provision for taxation (Net of advance tax)  |  | -                                      | 60,050                      |                               |
| Contingent provision against standard assets (refer note 23)   | 4,279,7  | 31 589,350                             |                             | 10.04                         |
|  | 4,279,7  |  | 134,834                     | 19,214                        |
| Total  |  |  |                             | 19,214                        |
| l'orai   | 5,978,8  | 88 1,192,203                           | 2,172,962                   | 450,621                       |
|  |  |  |                             |                               |
| 7. Other Current liabilities   | CONTRACTOR AND ADDRESS   |  | A                           |                               |
|  |  | na ana ana ana ana ana ana ana ana ana | As al March 31, 2018        | As at March 31, 2017          |
| Frade payables   | 2421 - Carlo Contractor de Carlos de Car | 1997                                   | As al March 31, 2018        | As at March 31, 2017          |
| Trade payables<br>Dues to micro and small enterprises (Refer Note 24)  |  | NA                                     | *                           |                               |
| Frade payables   | 2(prises   |  | 2,591,045                   | 2,147,332                     |
| rade payables<br>Dues to micro and small enterprises (Refer Note 24)<br>Dues of creditors other than micro enterprises and small enter<br>Dues of creditors other than micro enterprises and small enter | erprises.  |  | *                           | 2,147,332                     |
| rade payables<br>Dues to micro and small enterprises (Refer Note 24)<br>Dues of creditors other than micro enterprises and small ente<br>Other Rabilitites   | 2(prises   |  | 2,591,045<br>2,591,045      | <u>2,147,332</u><br>2,147,332 |
|  | 2(prises   |  | 2,591,045                   | 2,147,332                     |

| Bonus and Salanes payable                  |
|--|
| Interest accrued but not due on borrowings |
| Statulory dues payable                     |
| Others                                     |





2,423,663

173,235,136

180,060,724 182,651,769

873,809

148,515

3,630,536 6,677,868

| Ummeed Housing finance Private Limited<br>Notes to financial statements for the year | Ummeed Housing finance Private Limited<br>Notes to financial statements for the year ended March 31, 2018 | 18  |               |  | (Amount in INR unless otherwise stated) | s otherwise stated)     |
|--|---|---|---------------|--|---|-------------------------|
|  |   |   |               |  |   |                         |
| 8.1 Property, Plant and Equipment  | nt  |   |               |  |   |                         |
|  | Office Equipment  | Computers   | IT Networks   | Furniture Fixtures &                               | Vehicles                                | Total                   |
| Cost   |   | - Andrew - A   | chaibilieilts | Flungs   |   |                         |
| At April 1, 2016   |   |   |               |  |   |                         |
| Additions<br>Disposals   | 390,975<br>-  | 1,358,555   | 50,768        | I  |   | -<br>1.800,298          |
| At March 31, 2017  | 390,975   | 1.358.555   | 50.768        |  |   | 1 000 000               |
| Additions<br>Disposals   | 710,353   | 2,415,131   |               | 533,749  | 6,753,698                               | 1,800,298<br>10,412,931 |
| At March 31, 2018  | 1,101,328   | 3.773.686   | 50.768        | 533 749  | 2 723 200                               | * 000 CFC CF            |
|  |   |   |               | 1000   | 000,000,000                             | 677'017'71              |
| Depreciation   |   |   |               |  |   |                         |
| At April 1, 2016   | ł   | 1   | 1             |  |   |                         |
| Charge for the year<br>Disposats   | 21,952  | 203,140<br>-  | 3,331         |  |   | -<br>228,423            |
| At March 31, 2017  | 21,952  | 203,140   | 3.331         |  |   |                         |
| Charge for the year<br>Disposals   | 119,147   | 712,942   | 8,150         | 32,169   | 551,786                                 | 1,424,194               |
| At March 31, 2018  | 141,099   | 916,082   | 11,481        | 32,169   | 551,786                                 | 1.652.617               |
| Net Block  |   |   |               |  |   |                         |
| At March 31, 2017  | 369,023   | 1,155,415   | 47,437        | e e recentra e e e e e e e e e e e e e e e e e e e |   | 1 571 875               |
|  |   | and the second |               |  | •                                       |                         |

| At March 31, 2017 | 369.023 | 1,155,415 | 47 437 |         |           | 140 445 4  |
|-------------------|---------|-----------|--------|---------|-----------|------------|
| A4 Maart 24 0040  |         |           |        |         |           | C/2'L/C'I  |
| At March 31, 2018 | 960,229 | 2,857,604 | 39,287 | 501.580 | 6.201.912 | 10 560 612 |
|                   |         |           |        |         |           | *10,000,01 |
|                   |         |           |        |         |           |            |
| × ==              |         |           |        |         |           |            |
|                   |         |           |        |         |           |            |
| <u>ک</u>          | c       |           |        |         |           |            |
| ,<br>1            |         |           |        |         |           |            |
| ~<br>\            |         |           |        |         |           |            |
|                   | 2       |           |        |         |           |            |
|                   |         |           |        |         |           |            |
|                   | 2       |           |        |         |           |            |

2.0

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R

(Amount in INR unless otherwise stated)

| 8.2 Intangible assets |           |                    |
|-----------------------|-----------|--------------------|
|                       | Software  | Total              |
| Gross block           |           |                    |
| At April 1, 2016      |           |                    |
| Addition              | 2 165 410 |                    |
| Write offs            |           | 2, 165, 410        |
| At March 31, 2017     | 2 165 410 |                    |
| Addition              |           | 2,169,410          |
| At March 31, 2018     | 2 165 410 |                    |
|                       |           | 2,165,410          |
| Amortisation          |           |                    |
| At April 1, 2016      |           |                    |
| Charge for the year   | 189 001   |                    |
| Reversal for the year |           | 100,001            |
| At March 31, 2017     | 189.001   | 100 001            |
| Charge for the year   | 347 618   | 102,040            |
| At March 31, 2018     | 536.619   | 04/,010<br>522 540 |
|                       |           | 610,000            |
| Net block             |           |                    |
| At March 31, 2017     | 1,976,409 | 1 976 ADQ          |
| At March 31, 2018     | 1.628.791 | 1 628 701          |
|                       |           | 10401              |

Job S. O

1,976,409 1,628,791





22 Related parties (A) Names of related partics identified in accordance with AS -18 "Related Porty Disclosures" issued by the Institute of Charterod Accountants of India:

| 1. Entities where control exists:<br>None   |  |
|---|--|
| 2. Shareholders having Substantial Interest<br>Ashulosh Sharma<br>Lok Capital Growth Fund |  |
| 3. Key management personnol<br>Ashutosh Sharma<br>Sachin Grover                           | Managing Director<br>Whole Time Director and Chief Operating Officer |

Enterprises under significant influence of the key management personnel. None

5. Relatives of key managerial personnel (with whom there were transactions during the year/provious year) None

(B) The nature and volume of transactions carried out with the above related parties in the ordinary course of business are as follows

1. Loans taken and repayment thereof: None

2. Remuneration to Key Managerial personnel

|                                      | Year ended     | Year ended     |
|--------------------------------------|----------------|----------------|
| Astrutosh Sherma - Menaging Director | March 31, 2018 | March 31, 2017 |
| Sachin Grover - Whole Time Director  | 7,149,996      | 5,525,006      |
| Total                                | 5,499,996      | 4,250,006      |
|                                      | 12,649,992     | 9,775,012      |

Notes:

(a) The remuneration to the key managerial personnel does not include the provisions made for gratuity and leave benefits, as they are determined on an actuarial basis for the Company as a whole

3. Other Transactions

| Name of related |                        |                 | Year ended March 31  | 0.04.0   |                 | PR                        |                        |
|-----------------|------------------------|-----------------|--|--|-----------------|---------------------------|------------------------|
| party           | Nature of transactions |                 | W/AARDINE CO   | The second s |                 | Year ended March 31, 2017 |                        |
|                 |                        | Amount received | Amount pald  | Outstanding balance  | Amount received | Amount paid               | Outstanding balance    |
|                 | Reimbursement of       |                 |  |  |                 |                           | a account any obtained |
| Ashulosh Sharma | Expenses               |                 | 728,271  | -  |                 | 861.307                   |                        |
|                 | Reimbursement of       |                 | and the second state of th | 5-00-05-00   |                 | 661,307                   |                        |
| Sachin Grover   | Expenses               |                 | 1,014,488  | -  | c               | 501,858                   |                        |

#### 23 Provisions and Contingencies

| Break up of Loan & Advances and Provisions thereon     | Hom                  | e Loan                | Non-Home Lean  |                      |
|--|----------------------|-----------------------|--|----------------------|
| Standard Assets  | As al March 31, 2018 | As at March 31, 2017  | As at March 31, 2018   | As at March 31, 2017 |
| n) Total Outstanding Amount                            | 712,422,362          | 71.897,015            | 359,800,912  | 49,825,696           |
| b) Provisions made<br>Sub-Standard and doubtful assets | 2,932,944            | 350,435               | 1,481,621  | 249 129              |
| a) Total Outstanding Amount                            | -                    |                       |  |                      |
| b) Provisions made<br>a) Total Outstanding Amount      | 710 404 443          |                       | and a second |                      |
| ) Provisions made                                      | 712,422,362          | 71,887,015<br>359,435 | 359,890,912<br>1,481,621   | 49,825,696           |

24 Details of dues to micro and small entorprises as defined under the MSMED Act, 2008 There are no amounts that need to be disclosed in accordance with the Micro Small and Medium Enterprise Development Act, 2006 (the MGMED) pertaining to micro or small enterprises. For Iliu year ended March 31, 2018, no supplier has inlimated the Company about its status as micro or small enterprises or its registration with the appropriate authority under MSMED.

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(Amount in INR unless otherwise stated)

#### Ummeed Housing Finance Private Limited Notes to financial statements for the year ended March 31, 2018

(Amount in INR unless otherwise stated)

2,169,374

17.586.987 16,113,994 16,115,471

59,304,346

| 9. Deferred tax asset (net)                                     | As at March 31, 2018 | As at March 31, 2017  |
|---|----------------------|---|
| Deferred tax liability  |                      | Ho at march of 2011   |
| Impact of difference between tax depreciation and depreciation/ | (361,971)            |   |
| amortization charged for the financial reporting                | (00),011)            |   |
| Gross deferred tax liability                                    | (361,971)            | The second se |
| Deferred tax assot  |                      |   |
| Impact of expenditure charged to the statement of profit        | 3.069.628            | 266,686   |
| and toss in the current year but allowed for tax purposes on    | 0,000,020            | 200,000   |
| payment basis   |                      |   |
| Impact of provision for standard and non performing assets      | 980.045              |   |
| Gross deferred tax asset  | 4.049.673            |   |
|   | 4,048,013            | 266,688   |
| Opening balance of deferred tax asset/(ilability)               |                      | 1966 688  |
|   |                      | (266,688)   |
| Deferred tax asset (net)  | 3,687,702            | 5187 3000   |
|   | 3,007,772            |   |

Since the company has carry forward losses and there is no virtual containinty supported by convincing evidence that future taxable income will be available against which such deferred tax assets can be realised, thus no deferred tax asset on losses has been created and recognized by the management as at balance sheet date.

| 10. Loans and advances                                   | Non-                 | current   | Current    |                      |
|--|----------------------|---|------------|----------------------|
|  | As at March 31, 2018 | As at March 31, 2017  |            | As at March 31, 2017 |
| A. Portfolio Loans                                       |                      |   |            | Ho at march 21, 2011 |
| Secured, considered good*                                | 1.039.561.669        | 117,869,937   | 32,751,605 | 0.044.400            |
| Secured, considered doubtful**                           |                      | 111,000,001   | 02,101,000 | 3,841,166            |
| Total (A)  | 1,039,561,869        | 117,869,937   | 32,751,805 | -                    |
| B. Security deposits                                     |                      | 117,000,001   | 02,701,000 | 3,841,166            |
| Unsecured, considered good                               | 1,501,500            | 750,000   | 1,438,347  | 070.000              |
| Total (B)  | 1,501,500            | and the second se | 1,438,347  |                      |
| C. Other loans and advances (unsecured, considered good) |                      | /00/000   | 1,400,047  | 879,398              |
| Advance paid to suppliers                                | _                    |   | 10,011     |                      |
| Prepaid expenses   |                      |   | 401,058    | 27,108               |
| Balances with statutory / government authorities         |                      | -   | 401,058    | 79,064               |
| -Tax Deducted at Source Recoverable FY 2016-17           | 1,066.578            | 1.066.578   |            |                      |
| CENVAT   | 10,000,010           | 1,000,070   | 044.475    |                      |
| Others   | •                    |   | 244,475    | - 10,012.            |
| Total (C)  |                      | -   | 1,173,934  |                      |
|  | 1,066,578            |   | 1,829,478  | 366,244              |
| Total (A+B+C)  | 1,042,129,747        | 119,686,515   | 36,019,430 |                      |

\* Represents standard assets in accordance with Company's asset classification policy (refer note 2.1 (o) & 23)
\*\* Represents non-performing assets in accordance with Company's asset classification policy (refer note 2.1 (o) & 23)

| 11. Other Current Assets   | As at March 31, 2018 | As at March 31, 2017 |
|--|----------------------|----------------------|
| Interest accrued but not due on portfolio loans  | 10,957,583           |                      |
| Interest accrued but not due on deposits placed with banks   | 3,056,216            | 1.820.954            |
| MAT Gredit Entitiement   | 977,861              | -                    |
| Total  | 14,991,660           | 2,871,469            |
| Unquoted mutual funds  | As at March 31, 2018 | As at March 31, 2017 |
| 12. Current investments  | As at March 31, 2018 | As at March 31, 2017 |
| 5,68,150.266 (31 March 2017: Nil) Units Of Rs. 100.4576 each fully Pald-Up of Birla Sun Life Cash Plus - Weekly<br>Dividend - Regular Plan   | 57,075,012           |                      |
| Nii (31 March 2017: 22967) Units Of Birla Sun Life Saving fund - Growth - Regular Plan<br>12,19,309 483 (31 March 2017: Nil) Units Of Rs. 100.3477 each fully Paid-Up of ICICI Prudential Liquid Plan - Growth | 122,354,902          | 7.318.520            |

NII (31 March 2017: 6967) Units Of ICICI Prudential Flexible Income - Growth

Nil (31 March 2017: 763685) Units Of IDFC Ultra Short Term Fund - Growth - Regular Plan Nil (31 March 2017: 7671) Units Of SBI Ultra Short Term Debt Fund - Regular Plan - Growth Nil (31 March 2017: 7189) Units Of UTI Treasury Advantage Fund - Institutional Plan - Growth

Total

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179,429,914

| Notes to financial statements for the year ended March 31, 2018           | (Arriount in It                    | R unless otherwise stated    |
|---|------------------------------------|------------------------------|
| 13. Cash and bank balances  | As at March 31, 2018               | As at March 31, 2017         |
| Cash and cash equivalents<br>Balances with banks                          |                                    | Pip dt March 31, 2017        |
| On current accounts   |                                    |                              |
|   | 11,897,596                         | 9,346,12                     |
| Deposits with original maturity of less than three months<br>Cash on hand | 99,500,000                         | 3,040,12                     |
|   | 677                                | 560                          |
| ther bank balances  | 111,398,273                        | 9,346,68                     |
| Deposits with remaining maturity for less than 12 months                  |                                    |                              |
| beposits with remaining maturity for less than 12 months                  | 58,999,000                         | 141,300,000                  |
|   | 58,999,000                         | 141,300,000                  |
|   | 170,397,273                        | 150,846,688                  |
| 4. Revenue from operations  |                                    | I                            |
| A recorde nom operations  | Year ended                         | Year endec                   |
| terest income on portfolio loans  | March 31, 2018                     | March 31, 2017               |
| Dher operating revenue  | 75,938,429                         | 2,963,710                    |
| Loan processing fees  |                                    |                              |
| Commitment Fees   | 25,002,954                         | 2,720,59                     |
| Others  | 7,368,923                          | 1,220,614                    |
|   | 2,657,618                          | 3,397                        |
|   | 110,967,924                        | 6,908,313                    |
| 5. Other Income   |                                    |                              |
|   | Year ended                         | Year ended                   |
| nterest on fixed deposits   | <u>March 31, 2018</u><br>7,995,184 | March 31, 2017               |
| ain on sale of mutual fund units  | 1,330,092                          | 10,645,501                   |
| ividend income on mutual funds  | 6,785,138                          | 711,922                      |
| nrealised Gain on Unquoted Investments                                    | · · · · ·                          |                              |
| liscellaneous income  | (441.416)                          | 692,424                      |
|   | 15,668,998                         | 7.004                        |
|   | 10,000,986                         | 12,056,861                   |
| 6. Employee benefit expenses  | Year ended                         | Year ended                   |
|   | March 31, 2018                     |                              |
| alaries, Bonuses  | 58,809,610                         | March 31, 2017<br>25,039,543 |
| xpenses on Employee Stock Option  | 5,691,071                          | 20,008,040                   |
| eave benefits (refer note 25)   | 462,873                            | 350,312                      |
| ontribution to provident fund   | 1.161,786                          | 134,309                      |
| ontribution to Employee State Insurance Corporation                       | 363,285                            |                              |
| ratuity expenses (refer note 25)  | 765,202                            | 32,367<br>291,123            |
| taff welfare expenses   | 1.118.836                          |                              |
|   | 68,372,663                         | 201,238                      |
|   |                                    | 26,048,892                   |
| 7. Finance costs  | Year and at                        | Voorended                    |

| II. FAMANCE COSES                 | Year ended     | Year ended     |
|-----------------------------------|----------------|----------------|
|                                   | March 31, 2018 | March 31, 2017 |
| Interest                          |                |                |
| On term loans from banks          | 6,382,020      |                |
| On term loans from NBFC's         |                | -              |
| On delayed deposit of TDS         | 6,981,278      | 16.746         |
|                                   |                | 1,607          |
| On delayed deposit of Service tax | 799            | 225            |
| On delayed deposit of GST         | 39             | 225            |
| Interest on income tax            |                |                |
|                                   | 7.060          | -              |
| Processing fees on borrowings     | 2,442,700      | 700,375        |
| Bank charges                      | 240,772        | 20,308         |
|                                   | 16,054,666     | 739,261        |
|                                   |                |                |

|  | 2443.172       | 20,308         |
|--|----------------|----------------|
|  | 16,054,666     | 739,261        |
|  |                |                |
| 18. Depreciation and amortisation expense    | Year ended     | Year ended     |
|  | March 31, 2018 | March 31, 2017 |
| Depreciation of property, plan and equipment | 1,424,194      | 228,423        |
| Amortisation of Intangible assets            | 347,618        | 189,001        |
|  | 1,771,812      | 417,424        |
|  |                |                |

| 19. Provisions and write-offs                                      | Year ended     | Year ended     |
|--|----------------|----------------|
| Contingent provincies application and access to the formation pro- | March 31, 2018 | March 31, 2017 |
| Contingent provision against standard assets (refer note 23)       | 3,806,001      | 608.564        |
|  | 3,806,001      | 608,564        |

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### Ummeed Housing Finance Private Limited Notes to financial statements for the year ended March 31, 2018

| Notes to financial statements for the year ended March 31, 2018  | Amount in INR u              | inless otherwise stated |
|--|------------------------------|-------------------------|
| 20. Other expenses   |                              |                         |
|  | Year ended<br>March 31, 2018 | Year ended              |
| Rent   | 5,790,195                    | March 31, 2017          |
| Rates and taxes  | 869.725                      | 2,667,283               |
| Repairs and maintenance  | 008,723                      | 2,789,760               |
| Computers  | 1.841.256                    |                         |
| Others   |                              | 504,881                 |
| Software Charges   | 1,990,158                    | 1,021.819               |
| Electricity & Water Charges  | 547,779                      | -                       |
| Travelling and convoyance  | 670,052                      | 250,461                 |
| Communication expenses   | 3,044,091                    | 1,210,350               |
| Printing and stationery  | 1,894,730                    | 580,183                 |
| Advertising and sales promotion  | B53.098                      | 505,061                 |
| Legal and professional fees  | 1,060,848                    | 553,264                 |
| Commission and Brokerage   | 13,812,797                   | 6,581,637               |
| Auditor's remuneration (refer note A below)  | 297,225                      | 82,000                  |
| Donations  | 905,820                      | 680,000                 |
| Miscellaneous expenses   | 15,000                       | 163,000                 |
| Total  | 90,088                       | 530                     |
|  | 33,482,862                   | 17,590,229              |
| A. Payment to auditors   | Year ended                   | Year ended              |
|  | March 31, 2018               | March 31, 2017          |
| As auditor:  |                              | march \$1,2017          |
| Audit fee  | 650.000                      | 550.000                 |
| Tax audit fee  | 50,000                       | 40.000                  |
| n other capacity:  |                              | 40,000                  |
| Other services (certification fees)  | 150,000                      | 90.000                  |
| Reimbursement of expenses  | 50,000                       | 80.000                  |
| Fotal  | 900,000                      | 680,000                 |
| 21. Earning Per Share  |                              |                         |
|  | Year ended                   | Year ended              |
| The following reflects the profit and share data used in the basic and diluted EPS computations:   | March 31, 2018               | March 31, 2017          |
| Profil/ (loss) after tax   |                              |                         |
| ess : dividends on convertible preference shares & tax thereon   | 6,836,620                    | (26,705,894)            |
| ess: Preference dividend on OCPS   | -                            | -                       |
| ass: DDT on preference dividend  |                              | -                       |
|  |                              | -                       |
| tet profit/ (loss) for calculation of basic EPS<br>Jet profit as above   | 6,836,620                    | (26,705,894)            |
| Add: dividends on convertible preference shares & tax thereon  | 6,836,620                    | (26,705,894)            |
| let Profit for calculation of diluted EPS  |                              |                         |
| ter Froncior Calculation of diluted EPS  | 6,836,620                    | (26,705,894)            |
| Veighted average number of equity shares in calculating basic EPS<br>Iffect of dilution:   | 15,146,337                   | 10,602,306              |
| Convertible preference shares  | 4.044.000                    |                         |
| Veighted average number of equity shares in calculating Diluted EPS  | 4,944,368                    | 1,982.545               |
| <ul> <li>C strategy is an admitted for the former of t</li></ul> | 20,090,705                   | 12,584,851              |

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#### Ummeed Housing Finance Private Limited

Notes to financial statements for the year ended March 31, 2018

(Amount in INR unless otherwise stated)

350,312 99<del>6</del>,181

24,872

(558,180)

813,185

350,312

350,312

### 25. Gratuity and other post-employment benefit plans

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service is eligible for gratuity on cessation of employment and it is computed at 15 days salary (last drawn salary) for each completed year of service subject to such limit as prescribed by The Payment of Gratuity Act, 1972 as amended from time to time.

The following tables summarize the components of net benefits expense recognized in the statement of profit and loss and the funded status and amounts recognized in the balance sheet for the respective plans:

#### Statement of profit and loss

### Net employee benefit expense recognized in the employee cost

|  | Grate                        | Gratuity       |  |
|--|------------------------------|----------------|--|
|  | Year ended                   | Year ended     |  |
|  | March 31, 2018               | March 31, 2017 |  |
| Current service cost<br>Interest cost<br>Net actuarial (gain) / toss recopnized in the year<br>Net expense | 578,610<br>20,670<br>165,922 | 291 123        |  |
|  | 765,202                      | 291,123        |  |
| Balance Sheet  |                              |                |  |

### Details of provision for Gratuity

|  | Gratu                  | ily                |
|--|------------------------|--------------------|
|  | As at March 31, 2018   | As at March 31,    |
| Present value of defined benefit obligation<br>Plan Ilability                  | 1,056,325<br>1,056,325 | 291,123<br>291,123 |
| Changes in the present value of the defined benefit obligation are as follows: |                        |                    |
|  | Gratu                  | lty                |

|   | As at March 31, 2018                                 | As at March 31, |
|---|--|-----------------|
| Opening defined benefit obligation<br>Current service cost<br>Interest cost<br>Benefits paid during the year<br>Actuarial (gain)/loss on obligation<br>Closing defined benefit obligation | 291.123<br>578.610<br>20.670<br>165.922<br>1,056.325 | 291,123<br>     |
|   |  |                 |

#### Statement of profit and loss

| Net employee benefit expense recognized in the employee cost   |  |                              |
|--|--|------------------------------|
|  | Leave E  | Benefit                      |
|  | Year ended<br>March 31, 2018                     | Year ended<br>March 31, 2017 |
| Current service cost<br>Interest cost<br>Net actuarial (gain) / loss recognized in the year<br>Net expense | 996.181<br>24,872<br>(558,180)<br><b>462,873</b> | 350.312                      |

#### Details of provision for Leave Benefit

Balanco Sheet Benefit asset/ liabliity

|  | Leavel                  | Benefit                 |
|--|-------------------------|-------------------------|
|  | As at March 31,<br>2018 | As at March 31,<br>2017 |
| Present value of defined benefit obligation                                    | 813,185                 | 350,31;                 |
| Pian asset / (liability)   | 813,185                 | 350,31                  |
| Changes in the present value of the defined benefit obligation are as follows: |                         |                         |
|  | Leave Benefit           |                         |
|  | As at March 31,<br>2018 | As at March 31,<br>2017 |

Opening defined benefit obligation Current service cost Interest cost Benefits paid during the year Actuarial (gain)/loss on obligation Closing defined benefit obligation

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### Ummood Housing Finance Private Limited

Notes to financial statements for the year ended March 31, 2018

| Notes to financial statements for the year ended March 31, 2018   | (Amount in INR unless otherwise stated) |
|---|---|
| The principle assumptions used in determining the Actuarial and Leave Encashment obligations for the Company are shown below. | ( and a stated)                         |
| Particulars   | Year onded                              |
|   | March 31, 2018                          |
| Discourit rate  | 7.46%                                   |
| Salary escalation rete  | 7.00%                                   |
| Employee Turriover  | 12 50%                                  |

The estimates of future selary increases, considered in actuarial valuation, take account of Inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

#### Other Benefits

The Company has provided for compensatory leaves which can be availed and not enceshed as per policy of the Company as present value obligation of the benefit at related current service cost measured using the Projected Unit Credit Method on the basis of an actuarial valuation.

#### 26. Stock options

During the year ended March 31, 2018, the following stock option grants were in operation:

| Particulars   | ESOP 2017   | ESOP 2017 II  |
|---|---|---|
| 1. Scheme name  | Equity stock option plan for Employees  | Equity stock option plan for Employees  |
| 2. Date of grant  | 5/25/2017   | 5/25/2017   |
| <ol><li>Date of Board / Compensation Committee approval</li></ol> | 5/10/2017   | 5/10/2017   |
| 4.Number of Options granted                                       | 194,169   | 61,898  |
| 5. Method of settlement   | Shares  | Shares  |
| 6. Graded vesting period  | 1 Year  | 1 Year  |
| 7. Exercise period  | Upon happening of any liquidity event or<br>any other period as decided by board or<br>NRC. | Upon happening of any liquidity event or<br>any other period as decided by board or<br>NRC.   |
| B.Vesting conditions  | based (i.e. continued employment with the<br>company) and 40% of the options shall be       | 60% of the options granted shall be time<br>based (i.e. continued employment with the<br>company) and 40% of the options shall be<br>performance based. |
| 9.Exercise price per option                                       | 10  | 28.50   |
| 10. Fair value of options   | 40.64   | 40.64   |
| 11.Stock price on the date of grant                               | 40.64   | 40.64   |

#### II. Reconciliation of options

| Particulars  | ESOP 2017 I | ESOP 2017 II |  |
|--|-------------|--------------|--|
| 1. Options outstanding at the beginning of the year  | -           |              |  |
| 2. Granted during the year                           | 194,169     | 61,898       |  |
| 3. Forfeited during the year                         |             |              |  |
| 4. Exercised during the year                         | -           |              |  |
| 5. Expired during the year                           | -           |              |  |
| <ol><li>Outstanding at the end of the year</li></ol> | 194.169     | 61,898       |  |
| 7 Exercisable at the end of the year                 | -           | -            |  |

#### III. Computation of Fair value

The Black-Scholes Model has been used for computing the weighted average fair value considering the following.

| Particulars              | ESOP 2017 I | ESOP 2017 II |
|--------------------------|-------------|--------------|
| Fair Market Value (Rs.)  | 47,81       | 47,81        |
| Volatility (%)           | 50.00%      | 50.00%       |
| Risk free Rete (%)       | 8.00%       | 8.00%        |
| Exercise Price (Rs.)     | 10,00       | 28,50        |
| Time To Maturity (years) | 1.00        | 1.00         |
| Dividend yield (%)       | 0.00%       | 0.00%        |
| Option Fair Value (Rs.)  | 38.58       | 22.49        |

27. As required by the revised guidelines dated October 11, 2010, read with additional requirement/ guidelines with reference to the interpretation of various terms/ classifications. the following additional disclosures are given as under.

### I. Capital to Risk Assets Ratio (CRAR):

| Items  | As at          | As at          |
|--|----------------|----------------|
|  | March 31, 2018 | March 31, 2017 |
| i) CRAR (%)  | 79 06%         | 297,10%        |
| ii) CRAR - Tier I Capital                              | 78.54%         | 296.50%        |
| iii) CRAR - Tier II Capital                            | 0.52%          | 0.60%          |
| Amount of subordinated debt raised as Tier- II Capital |                |                |
| Amount raised by issue of perpetual Debt instruments   |                |                |
| <b>5</b>   |                |                |

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(Amount in INR unless otherwise stated)

| ategory   | As at<br>March 31, 2018    | As at                         |
|---|----------------------------|-------------------------------|
| <ul> <li>Direct Exposure         <ul> <li>(i) Rosident Mortgages -                  <ul></ul></li></ul></li></ul>   | 1,072,313,274              | March 31, 2017<br>121,711,103 |
| Individual Housing Loans upto 1 15 Lakh<br>Individual Housing Loans More than 1 15 Lakh<br>(ii) Commercial Real Estate<br>Lending secured by mortgages on commercial real estates (office building, retail space,<br>multipurpose commercial premises, multi-family residential buildings, multi-tenanted commercial<br>premises, industrial or ware house space, hotels, land acquisition, development and construction,<br>etc.) Exposure would also include non-fund based (NFB) limited | 842,149,817<br>230,163,457 | 94,759,493<br>26,941,610      |
| <ul> <li>Investments in mortgage Backed Securities (MBS) and other securitised exposures -<br/>a. Residential         <ul> <li>Residential</li> <li>Residential</li> </ul> </li> </ul>  | ~<br>_                     |                               |
| <ul> <li>b Commercial Real Estate</li> <li>Indirect Exposure</li> <li>Fund based and non-fund based exposures on National Housing Bank (NHB) and Housing</li> <li>Finance Companies (HFCs)</li> </ul>   | •                          |                               |

III. Assot Liability Management:

| Maturity pattern of certain items of assets and liabilities | Liabilities               |                                    | Assets                       |                 |
|---|---------------------------|------------------------------------|------------------------------|-----------------|
|   | Borrowing from<br>Banks   | Borrowing from<br>other than Banks | Housing & Property<br>Loan   | Investment      |
| 1 day to 30-31 days (one month)                             | 7,400,655                 | 6,725,984                          | 2,828,377                    | 170 405 5.1     |
| Over one month to 2 months                                  | 4,155,315                 | 10,941,194                         |                              | 179,429,914     |
| Over 2 months upto 3 months                                 | 2,593,435                 | 4,194,683                          | 2,537.063<br>2,571.789       |                 |
| Over 3 months to 6 months                                   | 14,609,562                | 23,671,302                         |                              | -               |
| Over 5 months to 1 year<br>Over 1 year to 3 years           | 29,236,417<br>114,921,364 | 48,968,606                         | 16,882.700                   | -               |
| Over 3 to 5 years   | 77,616,392                | 205,465,510<br>39,317,045          | 103,954,400<br>140,249,648   | -               |
| Over 5 to 7 years<br>Over 7 to 10 years                     | •                         | -                                  | 180,196,441                  | -               |
| Over 10 years   | -                         | -                                  | 231,223,459                  | -               |
| Total   | 250,533,140               | 339,284,324                        | 383,937,721<br>1,072,313,274 | 179,429,914     |
| 28. Capital and other commitments                           |                           |                                    |                              |                 |
| Loans sanctioned but not disbursed                          |                           |                                    | As at March 31, 2018         | As at March 31, |
| Total   |                           |                                    | 77,574,800                   | 12,708,275      |

Total

29. The Company has reclassified/regrouped previous year figures where necessary to confirm to the current year's classification

### 30. Segment reporting

The Company operates in a single reportable segment i.e., financing which has similar risk and returns for the purpose of AS 17 on

As per our report of even date

For S. R. Bajlibol & Associates LLP ICAF Firm registration number : 101049W/E300004 Charterood accountants

per Ap

Partner Membership number: 094533

Date: 7th June 2018 Place: Gurgaon





Finance

\*

For

Financial Controller Membership number 068171

77,574,800

Rupuk Jhanfoo Company Secretary Membership number: A29433

Sachin Grover MA

Director DIN:07387359

12,708,275

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Date: 7th June 2018 Place: Gurgaon